



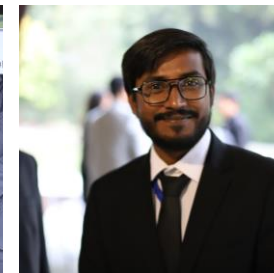
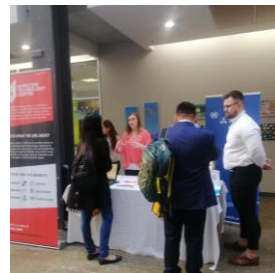
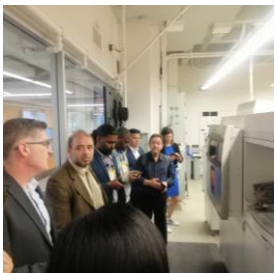
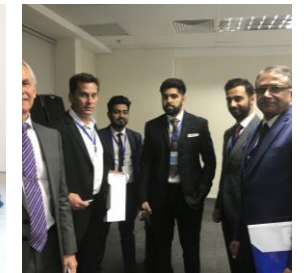
Member Information

2022

Website: www.tradecouncil.org
Member Portal: www.tradecouncil.net



A Global Peak Body Chamber of Commerce



About

Established as a collective business association in 1956, the International Trade Council is a peak-body, chamber of commerce, working to progress the common interests of businesses, entrepreneurs, and investors under one 'roof'; with the primary focus of resolving technical barriers to trade.

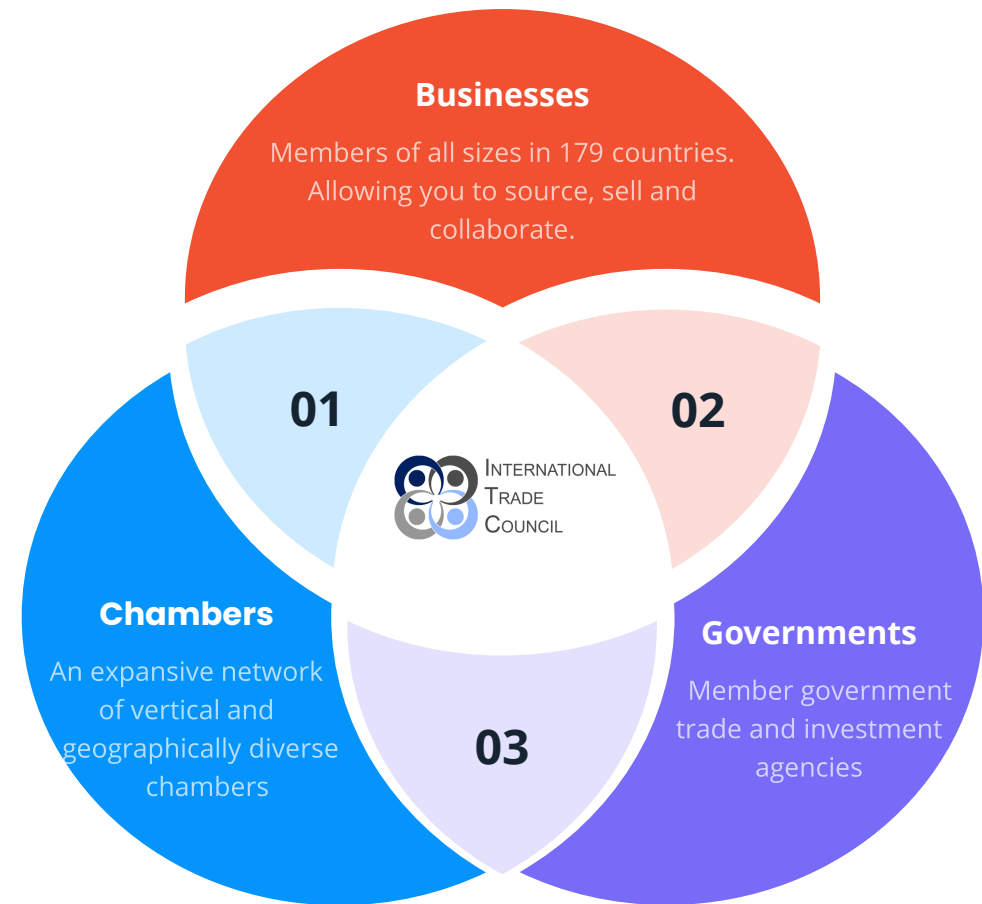




ITC members are **united by a common purpose**; to enhance their collective capabilities and organizational strengths, and to **bring companies and leaders together** to share market insights, improve organizational strengths and overcome technical barriers to international trade.

A back-office, technical chamber of commerce

- Organizations become members of the International Trade Council to access technical resources which will enhance their trade capabilities – both nationally and internationally.
- Because the Council does no lobbying, and is a collective of other member chambers, professional associations, EDOs, IPAs and businesses; **it is able to provide impartial advice and access to the right information** – and networks – rapidly.



**Organizations
utilizing Council
technical services
span 179 countries**



Services Designed to Help Organizations Grow

Networking & Introductions

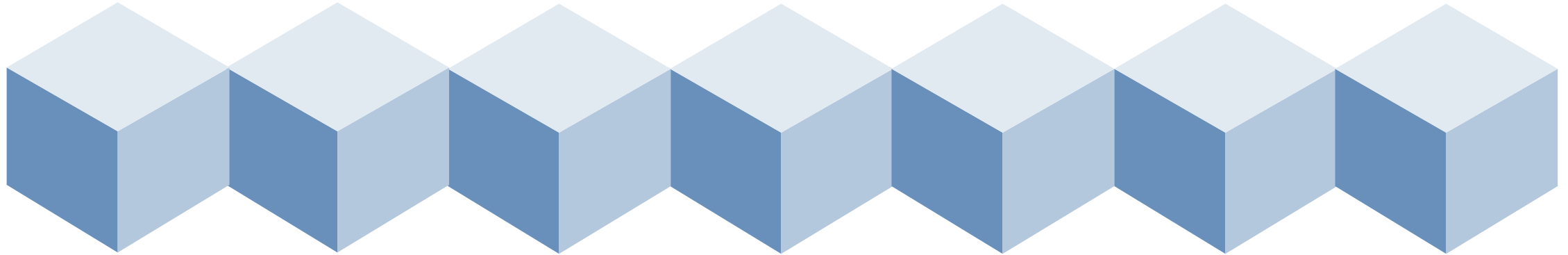
- Business Introductions and Referrals
- Networking Events
- Outbound / Inbound Trade Missions
- Local Chapter Activities

Business Promotion

- Speaking Opportunities
- Listing in Our Directories
- Mentorship Opportunities
- Business Round-Table Events

Lead Generation

- Qualified Contact Sourcing
- Procurement Referrals
- News and Article Distribution
- Deal & Event Promotion



Education

- Webinars
- Conferences / Events
- Mentor Program
- Online Training Programs

Technical, Legal & Business Advisory

Customs, Tariffs, Procurement, Packaging, Labelling, Testing, Certifications, HR, IP Protection, Technology Transfer, Jurisdictions, Trade Compliance, Lobbying

Certifications & Awards Programs

- Quality in Business Certification
- Go Global Awards

Research

- Surveys (Customized and Business Confidence Report)
- Individualized Market Research
- Bills of Lading

Our Members

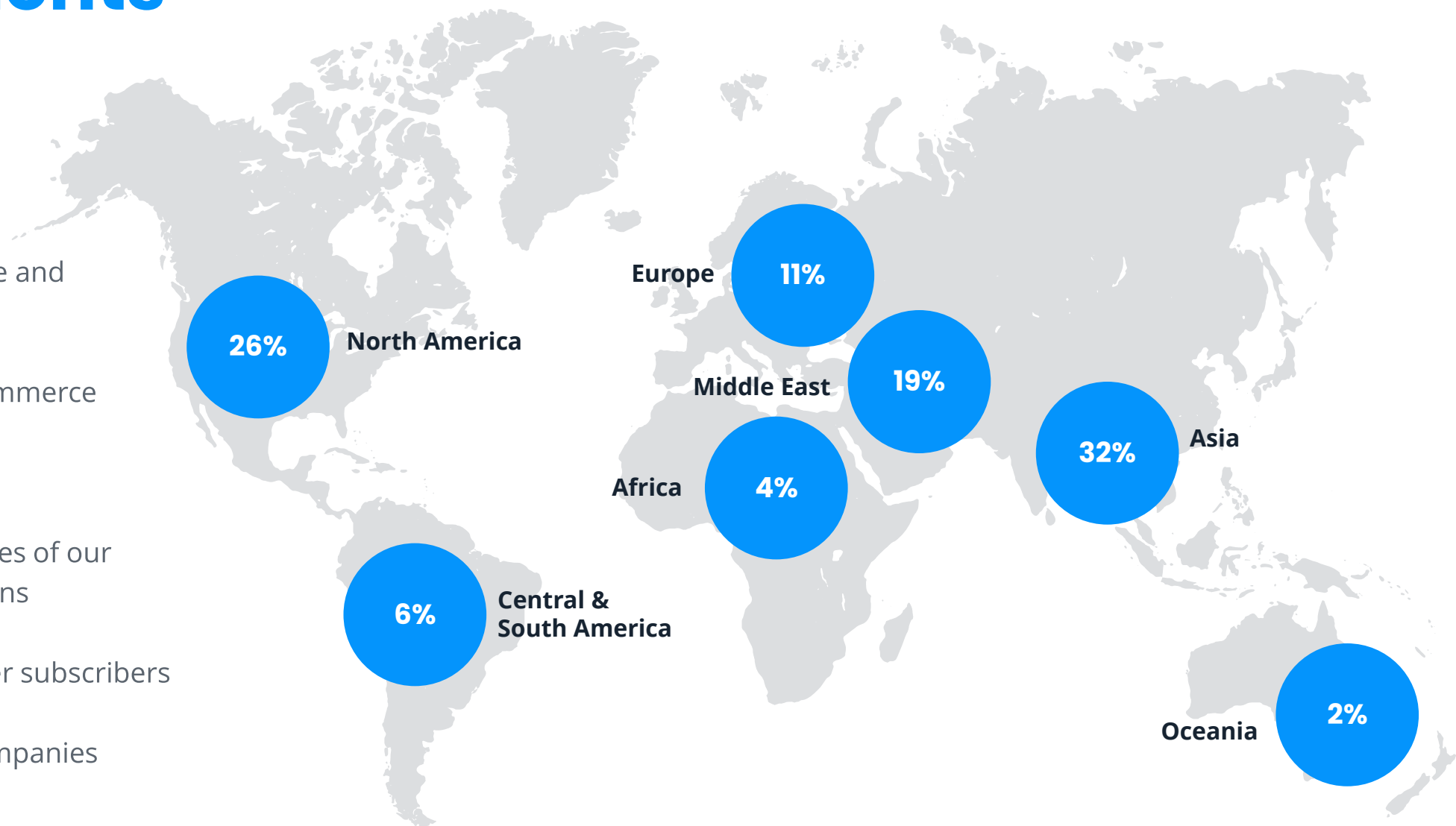
The Council has a diverse range of members ranging from startups through to government agencies.

No matter the size, the ITC is here to provide you with access to the data you need to overcome technical challenges involved in international trade.

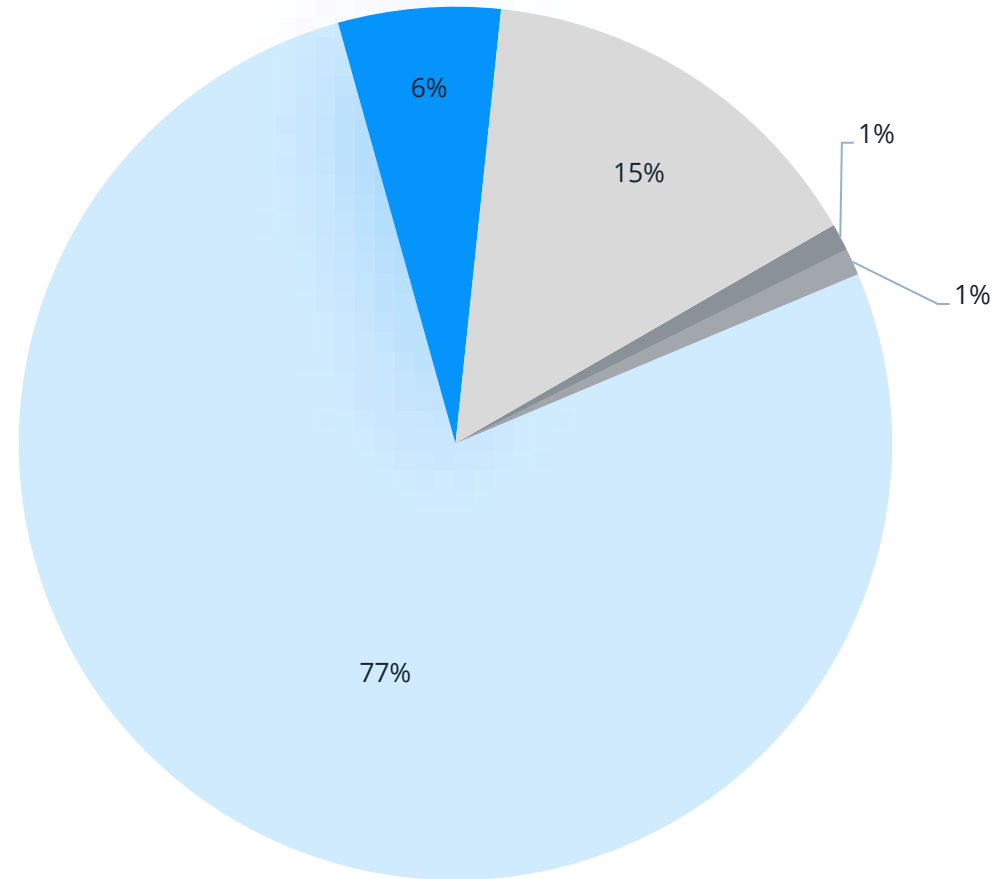
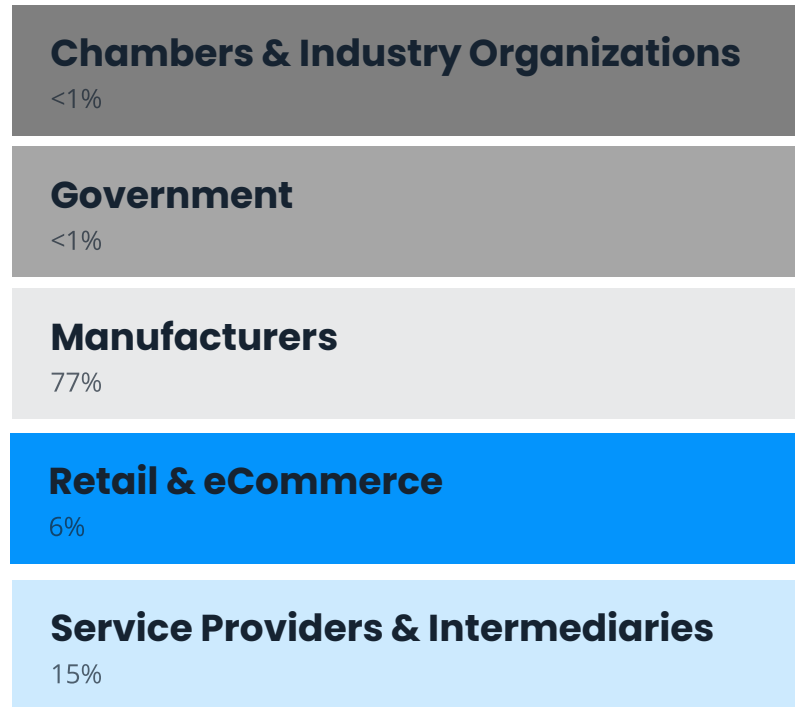


Constituents

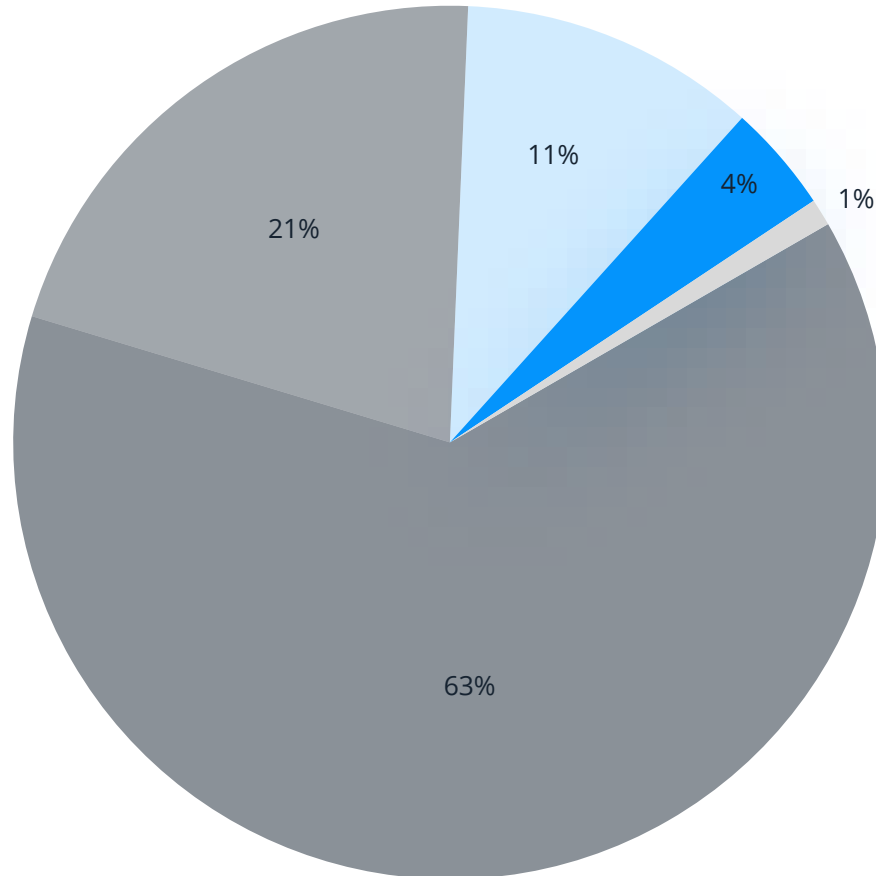
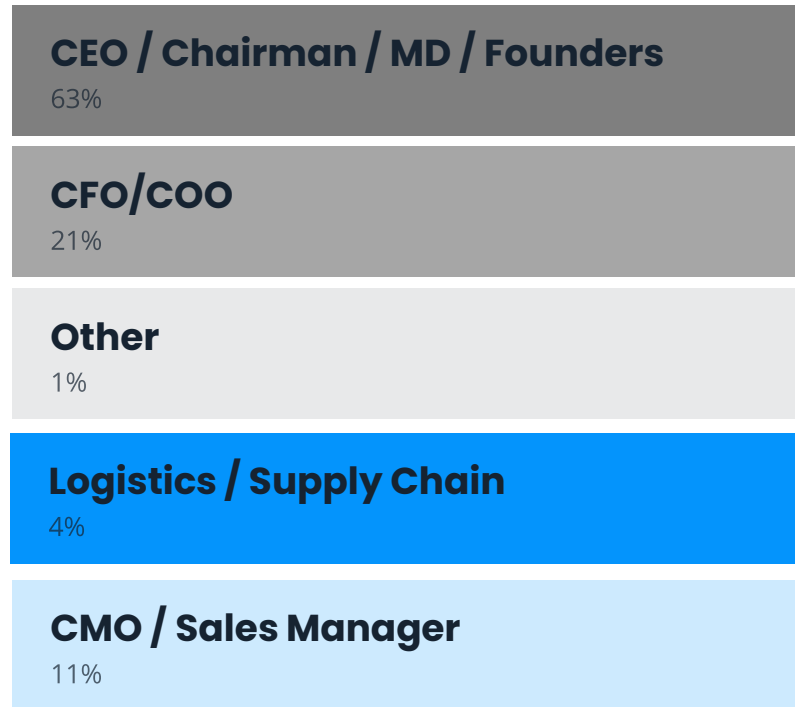
- **79** government trade and investment agencies
- **418** chambers of commerce
- **29,000** businesses
- **4.9 million** employees of our member organizations
- **2.4** million newsletter subscribers
- **8** million tracked companies



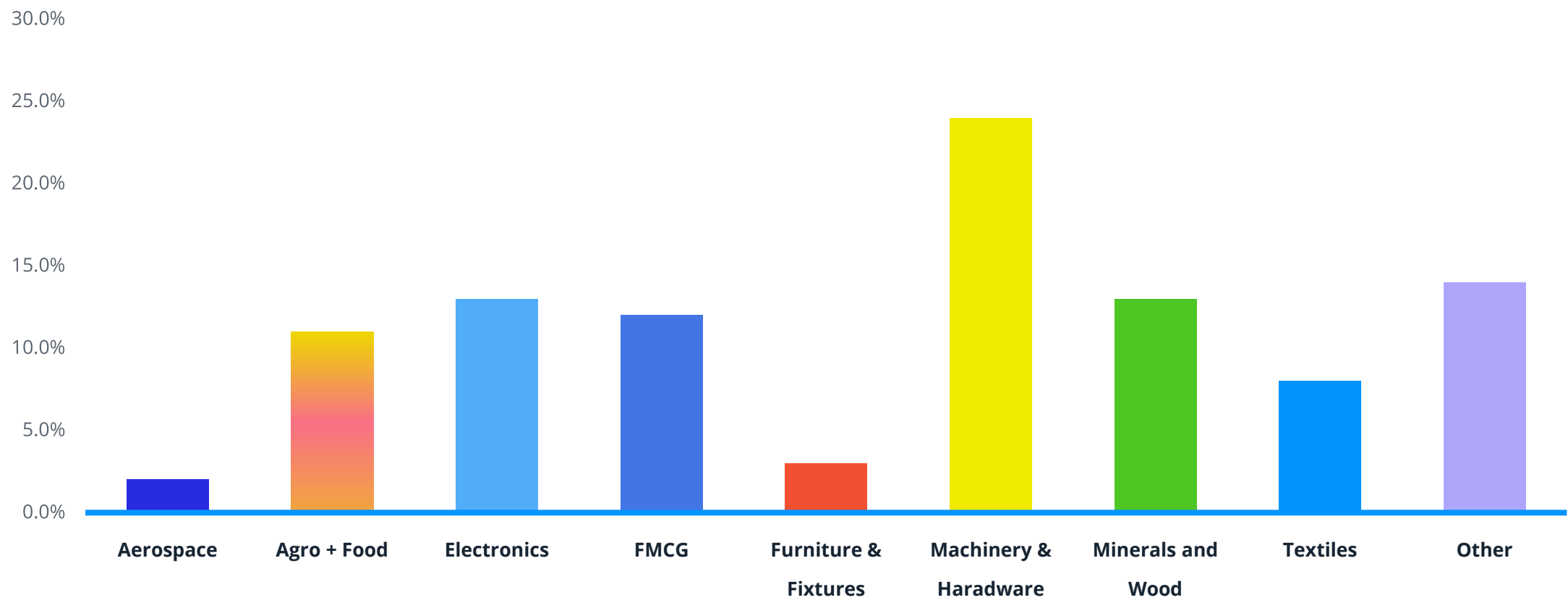
Member Distribution by Type of Organization



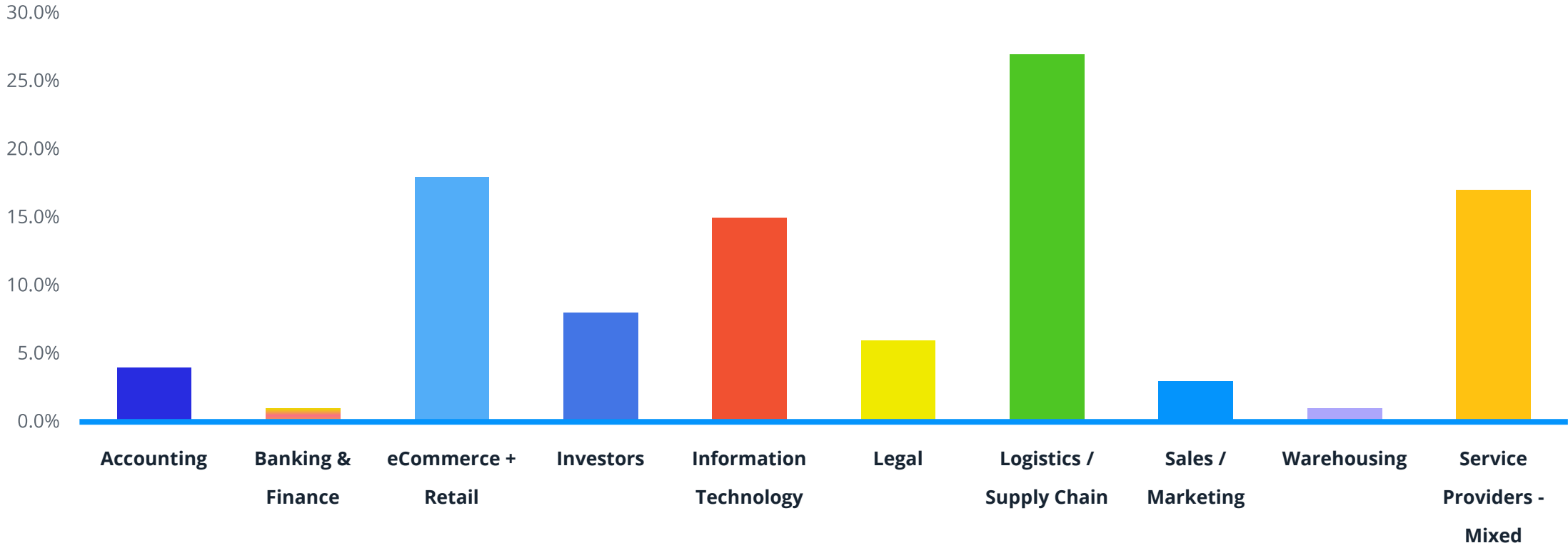
Member Distribution by Job Type



Member Distribution by Manufacturing Type



Member Distribution by Service Provider Type





IPAs and EDOs

The International Trade Council has **79** government trade and investment agency members. We also work directly with embassies, trade commissioner services, government ministries and quasi-government bodies which promote exports, imports and investment.

Free Member Services

The International Trade Council works hard to put in place programs, activities and initiatives to support the mission of your business. The Council acts as a gateway to businesses nationally and internationally and helps connect you with influential business partners.

Expand your professional network today through membership.



Trade Commissioner Advisory Services

Trade Commissioners from the International Trade Council are knowledgeable individuals available to advise and assist organizations on all aspects of foreign market entry and exit.

Trade Commissioners can advise on customer acquisition, product & service adaptation, regulations and assess commercial and political risk. They can also conduct foreign market research and establish contacts with foreign government investment agencies and other necessary resources, such as advertising companies, product service facilities, and local attorneys.

International Trade Council Trade Commissioners usually specialize by subject matter and by global area or country. They can advise on which agents or distributors are likely to be successful, what kinds of promotion are needed, who the competitors are, and how to conduct business with them. They are also knowledgeable about foreign government regulations, contract laws, and taxation.

Free Member Benefit:

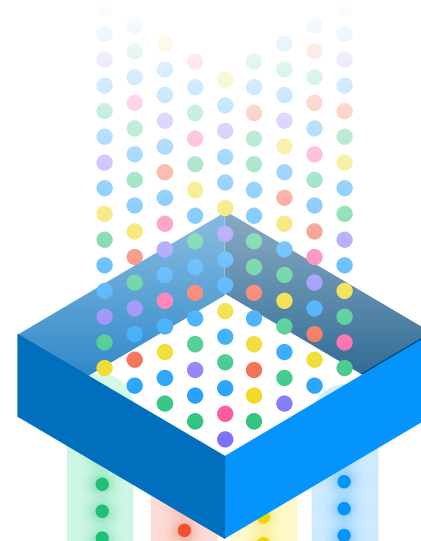
Talk confidentially to a trade commissioner to learn more about selling your products globally, expanding into new foreign markets ... and accessing local, state and federal resources to help you market your product or service overseas.



Contact List Building

Free Member Benefit:

	Small Corporate	Large Corporate
Via Member Portal	12000 / Year	60000 / Year
Via Trade Commissioner	1000 / Year	5000 / Year
Appended Phone Numbers	100 / Year	300 / Year



- Tell us the types of contacts you are looking for by job title, location, industry, company size and even company name.
- Each lead is manually sourced and scored by a research team member.
- We find the optimal number of ideal leads for your organization and ensure that each one is ripe for engagement.

Job Title(s)

Geographic Location

Industry

Company Size

Refined, manually researched prospect data that cannot be found in ready-made lists. Using our custom-built in-house technology, we correlate data across a range of public and private databases, so you get an up-to-date list of prospective targets.

*** Via member portal OR via trade commissioner – not both. Appended phone numbers are the general office numbers.*

Business Introductions

ITC Trade Commissioners can help you minimize business risks by connecting you to trustworthy and knowledgeable people in appropriate organizations and industries almost anywhere in the world.

Free Member Benefit:

Small Corporate	Large Corporate
100 / Year	500 / Year

Maximum 50 per request – 3 automated follow up emails included

1.

Request a qualified lead list from your Trade Commissioner.



2.

Your assigned Trade Commissioner will send an introduction email to each contact with a link to your calendar.



3.

The ITC will send up to three follow-up emails. Any direct responses will be forwarded to you for action.



Importer & Exporter Data Bills of Lading

- Find customers for almost any type of product
- Pin-point high-value customers based on actual purchasing history
- Find top markets for the products your company exports
- Compare prices paid between buyers

Bills of Lading for 27 Countries

Information on more than **1 billion global shipments** designed to help you find new customers, suppliers, investors & trends

Free Member Benefit:

Small Corporate	Large Corporate
1000 / Year	5000 / Year

Maximum 500 per request and must be limited to a single country of either origin or destination for each 500 requested. Same bills of lading will be included in the importer information and analysis reports.

- Analyze your competitors' import and export transactions
- Uncover opportunities to provide freight and warehousing services
- Detect product diversions to gray markets, parallel imports, other illicit movements of goods

What is a bill of lading?

The word **bill** is the statement of charges for either products or services that were rendered by the supplier or service provider to the buyer.

Lading means the act of loading cargo into a vessel.

Therefore, combined, the **bill of lading** outlines the agreement between the shipper and the shipping line (or carrier). It includes all of the information regarding the goods that are going into the vessel.

The functions of a Bill of Lading are as follows:

1. Receipt – It acts as a document of the receipt of the goods.
2. Contract – It outlines the shipping method that will be used for the cargo and acts as evidence of the contract of carriage with the carrier.
3. Title of goods – For a named consignee to take the delivery of the goods on the discharge port or on the final destination (depending on what has agreed on), they must surrender the original copy of a B/L.

Types of bills of lading

Negotiable or non-negotiable:

- Straight Bill of Lading
- Order Bill of Lading
- Charter Party Bill of Lading
- Switch Party Bill of Lading
- Air Waybill

Based on carriers responsibility:

- Ocean Bill of Lading
- Inland Bill of Lading
- Direct Bill of Lading
- Multimodal or Combined Transport Bill of Lading
- Through Bill of Lading
- Transshipment Bill of Lading

Details usually found on a bill of lading

Shipper GUANGZHOU TRADING CO., LTD GUANGZHOU, CHINA		1	
Consignee: COLON FREE ZONE TEL: (507)		2	
Notify Party: COLON FREE ZONE TEL: (507)		3	
Date of Issue: 2018-05-08 B/L Number: AI 004		4	
For delivery of goods please apply to:			
Place of Receipt YANTIAN	Port of Loading YANTIAN	5	
Ocean Vessel COSCO DEVELOPMENT	Voyage No. 041E		
Port of Discharge COLON FREE ZONE	Final Destination COLON FREE ZONE	Freight Payable at	Number of Original B/L 3
Marks & Numbers Container & Seal Numbers	No. of Packages	Description of packages and Goods Particulars Furnished by Shipper	Gross Weight Kilos
NM	143 CARTONS	SHIPPER'S LOAD & COUNT & SEAL CFS/CFS GARMENTS	4,576.000 12.160
8308/CD1 0/40HQ/143CARTONS/4576KGS/12.16CBM		FREIGHT PREPAID SHIPPED ON BOARD 2018-05-05	
SAY TOTAL 143 CARTONS ONLY			
Freight & Charges		Prepaid	Collect
RECEIVED the goods or containers, vans, trailers, pallet units or other packages said to contain goods herein mentioned, in apparent good order and condition, except as otherwise indicated, to be transported, delivered or transported as provided herein. All of the provisions written, printed or stamped on either side hereof are part of this bill of lading contract.			
WITNESS WHEREOF the master or agent of said vessel has signed 3 (THREE) original bills of lading, all of the same tenor and date, ONE of which being accomplished, the others to stand void.			
Declared cargo Value \$ If Merchant enters a value, Carrier's limitation of liability shall not apply and the ad valorem rate will be charged.			
Signature and Authorized Signature			
NOT NEGOTIABLE UNLESS CONSIGNED "TO ORDER"			

Item	Details
1: Shipper	Usually the freight forwarder or the factory.
2: Consignee	The one who will receive the goods upon arriving at the destination / i.e. the one with the import license
3: Notify Party	Usually the buyer, but may also be the consignee.
4: Tracking Number	The tracking number and the date of the Bill of Lading/Air Waybill
5: Voyage Details	Ship or flight information
6: Cargo Details	Description, gross weight and volume, and any notes, container number and seal no.
7: Contract Details	This section is where the document is signed-off by the issue for legality

Limitations

- Not all countries have digitized bills of lading.
- Not all countries allow bills of lading to be scrutinized by the public.
- Some countries only allow searching and/or display / exporting of certain fields.
- Almost all government agencies charge a “lookup fee” / “search fee” to access their data.
- Many products are miscategorized – i.e. appear under the wrong HS code. (20% - 30%).

BILL OF LADING		BILL OF LADING NO.	
SHIPPER		NYKS0066005760	
SUNTORY LIQUORS LIMITED 2-3-3 DAIBA TOKYO TOKYO 135-8631 JAPAN			
CONSIGNEE			
JAPAN FOOD (HAWAII) INC. 887 N NIMITZ HWY HONOLULU HAWAII 96817 UNITED STATES			
NOTIFY PARTY			
JFC INTERNATIONAL INC. 7101 EAST SLAUSON AVE. LOS ANGELES CALIFORNIA 90040 LOS ANGELES US			
VESSEL NAME		VOYAGE NO.	
PIONEER		5E	
PLACE OF RECEIPT		PORT OF LOADING	
KOBE		Yokohama, Japan	
PORT OF DISCHARGE		PLACE OF DELIVERY	
Honolulu, Hawaii			
NUMBER OF PIECES		GROSS WEIGHT	
491 CTN		6421 KG	
TOTAL VOLUME		ARRIVAL DATE	
14 CM		2012-09-24	

CUSTOMS DECLARATION			
CONTAINER NO.	NUMBER OF PIECES	NET WEIGHT	DECLARED VALUE
NYKU8176417	491 PCS	6421 KG	\$128432
HTS (HARMONIZED TARIFF SCHEDULE) NUMBER(S)			
220300 Beer made from malt			
DESCRIPTION OF CARGO			
BEER FRM MALT, GLSS CONT--<4L EA SUNTORY BEER THE PREMIUM MALTS (EPDCH) 350ML X 24 CANS, 5.5% ALC. TOTAL 2352.00 L 280 CTNS SUNTORY BEER THE PREMIUM MALTS (EPD24A) 334ML X 24 BOTTLES, 5.5% ALC. TOTAL 1691.376 L 211 CTNS ORDER NO JF-050HI(98-48923) REGISTRATION NUMBER 17340156728 HS CODE:220300 7 PALLETS (416 CARTONS) 5,625.790 12.588 (5,471.790) (11.580) 1 PALLET (75 CARTONS) 795.810 1.968 ===== 8 PALLETS 6,421.600 14.556 (6,267.600) (13.548)			

Examples of country data

Country	Type	Shipments
Argentina	Import & Export data	327,304,132
Brazil	Import & Export data	5,439,502
Chile	Import & Export data	69,960,126
Colombia	Import & Export data	55,584,142
Costa Rica	Import & Export data	82,211,689
Ecuador	Import & Export data	92,864,667
Ethiopia	Import & Export data	2,706,650
India	Import & Export data	668,360,723
Indonesia	Import & Export data	56,599,607
Kazakhstan	Import & Export data	12,948,334
Mexico	Import & Export data	70,117,682
Pakistan	Import & Export data	16,232,946
Panama	Import & Export data	23,831,762
Paraguay	Import & Export data	12,735,089
Peru	Import & Export data	137,671,183
Philippines	Import & Export data	18,884,928
Russia	Import & Export data	310,969,391
Sri Lanka	Import & Export data	14,655,372
Ukraine	Import & Export data	98,693,987
United Kingdom	Import & Export data	38,896,780
United States	Import & Export data	210,864,074
Uruguay	Import & Export data	19,650,861
Uzbekistan	Import & Export data	5,693,316
Venezuela	Import & Export data	8,845,453
Vietnam	Import & Export data	241,818,021

Importer Information & Analysis Reports

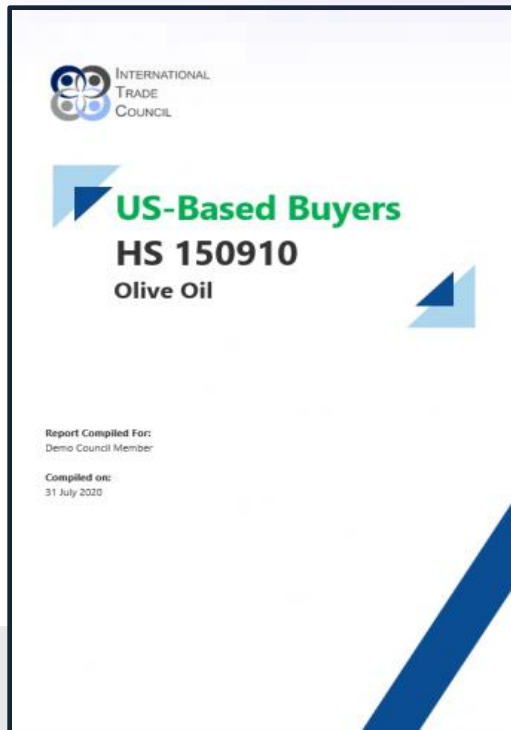
Free Member Benefit:

Small Corporate	Large Corporate
2 / Year	10 / Year

Tell us your product and target market and our team of researchers will compile a custom-researched report, specific to your unique needs.

Reports Contain:

- Buyers located in target country – with known contact details
- Buyers ranked by number of transactions, dollar values and weight
- Average unit prices the buyers are paying for specified item
- Companies currently selling to the top 5 buyers
- Seller port of origin statistics
- Purchase port of destination statistics
- Top 100 buyer contacts
- Top 5 buyers detailed purchase history (including bills of lading)
- General statistical information about general demand of the target product
- Raw bill of lading data
- Reports use latest available customs (import/export) statistics and real bill of lading data which is then analyzed by the Council's team of trade specialists.



Market Summary and Regulatory Reports

Free Member Benefit:

Small Corporate	Large Corporate
1 / Year	3 / Year

Used by organizations looking to gain a basic understanding of the market before considering entry.

Each report is generated ad-hoc based on the specific needs of the requesting organization.

Reports Typically Contain:

- Market definition
- Market overview
- Market by sectors
- Market by type
- Market by divisions
- Supply chain
- Major Manufacturers
- Major Distributors
- Industry Associations
- Upcoming Trade Shows & Events



Quality in Business Certification

The Quality in Business Certification is an independent (voluntary) certification managed by the International Trade Council.

This certification is not designed to replace ISO 9000-series standards; but to act as a complimentary standard for organizations who wish to participate in measurable quality certification at zero cost.

Organizations participating in Quality in Business Certification receive a tangible score-card, showing what they need to do to improve and suggestions on what tools may be beneficial to their organization – at no cost.

Free Member Benefit:

Free Quality in Business Certification for Head Office

The screenshot displays the Quality in Business Certification website. At the top, there is a navigation bar with links for 'About', 'Contact Us', 'Login', and 'Register'. Below this is a search bar with the placeholder text 'What are you looking for?'. To the left of the search bar, there are filters for 'Category' and 'Country', with 'United States' selected. The main content area features three featured listings:

- Alvadesh Technologies Solutions LLC.**: A listing for an Information Technology company. It includes a profile picture, a '4 Views' badge, and a description: 'We provide spectrum of value added services in ...'. The contact information is '+1 (415) 935-5152 | +91 (997) 070-9900'.
- Amity Group trading as Amity Limite...**: A listing for a cleaning, disinfection, and decontamination product company. It includes a profile picture, a '190 Views' badge, and a description: 'Cleaning, disinfection and decontamination prod...'. The contact information is '+44 1226 770787'.
- Information Technology**: A listing for an Information Technology company. It includes a profile picture, a '28 Views' badge, and a description: 'We provide spectrum of value added services in ...'.

Below these listings is a large banner for the **INTERNATIONAL TRADE COUNCIL**. The banner features the council's logo, which consists of four stylized human figures in blue and grey, and the text 'INTERNATIONAL TRADE COUNCIL'.

At the bottom of the page, there is a section for the **Quality in Business Certification**. It features a large, stylized 'Q' logo and the text 'Certificate'. Below this, it states: 'It is certified that Your Business 1 Microsoft Way Redmond WA 98052-6399 United States of America has been assessed to meet the Quality in Business standard set by the International Trade Council. Based on certification assessment and independent analysis it was proven that the organization meets the requirements of the above listed standard.' The certificate also includes the following information:

- Certificate Registration Number: 01038374
- Certification Number: 01
- Date of Certification: 11-Dec-2020
- Certification Expiry Date: 11-Dec-2022

The certificate is signed by the Quality in Business Certification Manager, International Trade Council, and includes the address: 712 H Street, Washington DC 20002. The website addresses www.qibcertification.org and www.tradecouncil.org are also listed.

US Company Background Reports

Used by organizations to vet potential customers and/or suppliers

Reports Typically Contain:

- Registration Details (*Name, "Doing Business As", Registration Number, Date Registered*)
- Current and Former Addresses (*company and directors*)
- Registered Agent Details
- Company Validity
- Any Outstanding Issues with Company Registration
- Directors *if listed (*Delaware / Wyoming and Nevada directors information are not shown on government records*)
- EIN Number (*Tax Number*)
- Negative Media Reports (*company and directors*)
- Current and Former Court Cases (*company and directors*)
- Organization Memberships (*company*)
- Criminal Record Search of Directors (*additional fee may apply*)

Free Member Benefit:

Small Corporate	Large Corporate
2/ Year	10 / Year

Promotion of Your Special Offers

An easy and cost-effective way for your business to reach customers in your local area, throughout the country and internationally – **with a total audience of up to 40 million C-Suite Executives.**

In exchange for offering International Trade Council members a discount or special offer on a product or service, we will promote your business and offer(s) to all members at no cost to you. The program is designed to benefit your business while offering value added benefits to Council members.

Free Member Benefit:

Small Corporate	Large Corporate
3 / Year	12 / Year



Shared on Social Media

30,000+ C-Level Executives followers



Featured in the ITC Newsletter

Reaches 2.4 million C-Suite Executives



Direct Email Blast to Relevant Members

Depending on the relevance of the deal and expected uptake.



Permanent Position on Public and Private Portions of the ITC Website

Free 1:1 Business Mentoring

Access to experienced executives from across the globe who can work with you on a regularly scheduled, 1:1, confidential basis to motivate, challenge, and help you address problems in your organization and professional career.



Ann-Marie Fleming
Founder & CEO
Dog Quality Enterprises,
Inc.



Isaac Kweku Otchere
Executive Director
Action on African Women
Foundation Ghana



Jodi-Tatiana Charles
Marketing Strategist
LCG Brands Consulting



Andre DiMino
President
ADM Tronics



Justin Ho Guo Shun
CEO and Chair
ASEAN Youth Organization
- Philippines



Sugat Das
Founder
Sperta Consulting LLP



Dr. Ana Starns
Managing Partner and Co-founder
CaryPress International Books and Global
Venture Lab



Aiyaz Uddin
Founder & Director
The Staffing Circle

Our Mentors



Janet Aizenstros

Founder & CEO
Ahava Digital Group



Fernanda Tosta Trajano Borges

CEO
LEONM - Legal Online Mediation



Atty. Jude Menes

President / Lawyer
Menes Konsult & Europlaw



Ayesha Ashiq

Founder / Managing Director
ELadder4U



Jackeline Palma

CEO
BIOAPLICO



Camila Mariotto Zakka

Partner & Mediator
ZAKKA Gestão de Conflitos



Uttam Singhal

Managing Director
USTRANS World Logistics



Manoj Natarajan

Director
Goenvi Technologies



Peter Kariuki Muchiri

Mechanical Engineer
Air Techniques Ltd



Jussi Tommola

CEO
YellowMay



Nguyen Thi Dung

CEO
Ideainvestor Co., LTD



Yusuf Abdulla Shunan

Founder & CEO
UtotoAI, Inc

Our Mentors



Sreenu Babu Pedada
Managing Director
Shree Khand Pushkara Pvt Ltd



Anwar Rafique
CEO & Co-Founder
SSIVIX Lab Pte Ltd



Violet Abdulkadir
CEO
Time-Tell Limited



Ashutosh Priyadarshi
Managing Director
Ehealthflex Technologies



Bill Short
CEO & Owner
AM-PRES Corporation



Anu Sachar
Founder & Partner
AnantOm Consulting Carve
Your Path LLP



Zahid Saeed
Export Manager
Arkay Pak Instruments



Dr. Akram Hamid
President
Dallata Trading Group Ltd



Nicholas Ashby
CEO and Founder
Celadon Capital / Eaton
Square



Nursyamsu Mahyuddin
Chairman
KPMI Export Learning Club



Mavis Leonards
CEO
Global Sky Limited



Narasimha Sharma Narayanam
Founder & CEO
C-Astra Technologies LLC

Our Mentors

Opportunities to Get Involved

Getting directly involved in some of the day-to-day activities of the ITC has numerous benefits including:

- Contribute to pivotal decisions that matter to your business.
- Showcase your leadership, management and technical expertise.
- Form meaningful relationships with other business executives.
- Generate additional referrals and potential customers.



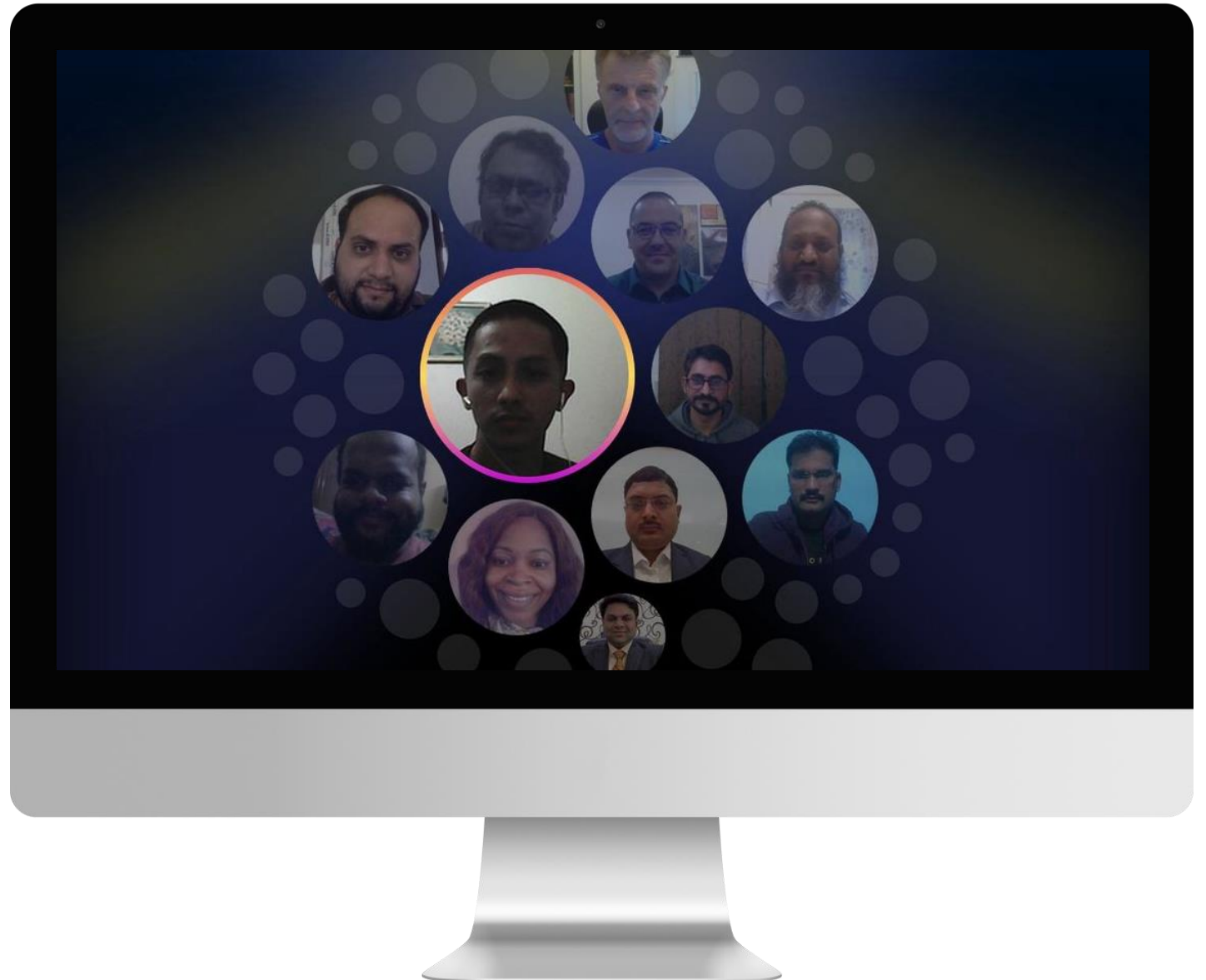
Present a Webinar

Presenting a webinar is a great opportunity to get in front of your target audience at no cost to you.

Benefits of Presenting a Webinar:

- Positioning as a Thought Leader
- Develops Authority and Trust
- Sharing Your Ideas
- Build Relationships
- Raise Brand Awareness
- Sales Lead Creation
- List Building

The ITC provides the webinar platform, email invitations, moderator and training and will follow up all presentations with a thank you email and introduction to the speaker.



Attend and Speak at International Events

Opportunities to provide key-note presentations, engage in round-tables, network and meet potential partners and clients at our regular events. Certain events, such as the StartUp Summit, attract up to 20,000+ participants at a time.

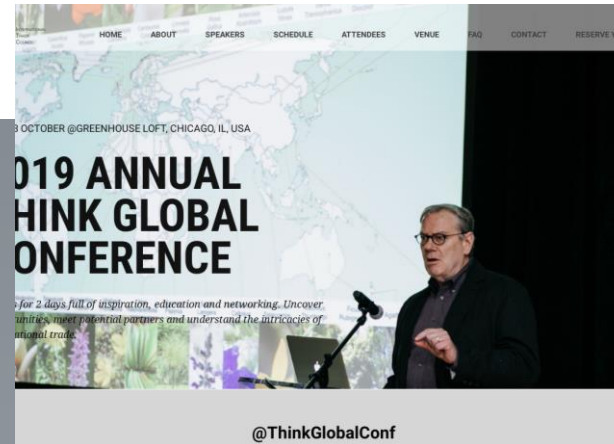


Benefits of Attending

FOUNDERS, CEOs & CFOs	CMOS & SALES	CTOS & COOS
<ul style="list-style-type: none">• Pitch investors and accelerators• Get involved in live (virtual) workshops and round-table discussions• Hear about grants and financial incentives available from various government trade and investment agencies• Learn how to lead, scale and grow during difficult times• Discuss ideas and challenges with other founders• Connect with investors, influencers, ecosystem players	<ul style="list-style-type: none">• Learn how other innovators are successfully marketing their products and services during challenging times• Understand the essentials of product market fit and how to ensure your organization is positioned for success• Understand how to close more sales in less time• Learn how to build a brand which engenders customer loyalty• Get involved in free collaborative sessions which will help you fine tune your sales pitch	<ul style="list-style-type: none">• Join the discussion about the role of tech play in the post-Covid19 world• Participate in practical talks by experts and brainstorm with other tech leaders• Hear experts share their vision and latest developments in cutting edge technologies• Understand the customer journey and how to simplify, tailor and engage your clients through adaptive technologies• Learn about opportunities to boost digital transformation• Connect with other innovators and build

The StartUp Summit

The Startup Summit gathers successful founders, entrepreneurs, marketing directors, investors, incubators and government trade agencies who take the stage to share their stories in fireside chats and keynotes.



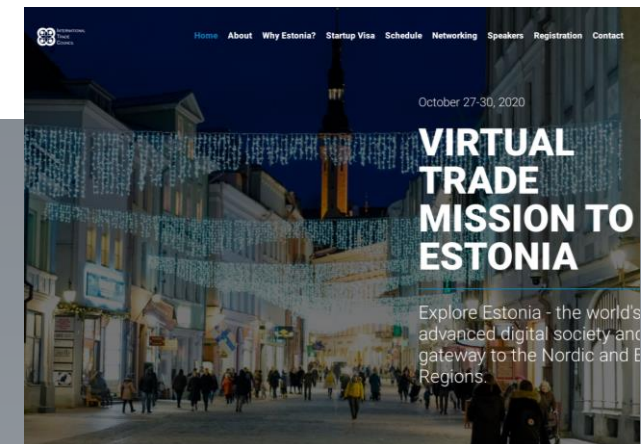
2019 ANNUAL THINK GLOBAL CONFERENCE

October 27-30, 2020 @GREENHOUSE LOFT, CHICAGO, IL, USA

@ThinkGlobalConf

Think Global Conference

The Think Global Conference is an annual meeting for CEOs, C-Suite executives and senior business leaders from FORTUNE 5000 companies, top and emerging entrepreneurs and important investors.



VIRTUAL TRADE MISSION TO ESTONIA

October 27-30, 2020

Explore Estonia - the world's advanced digital society and gateway to the Nordic and E Regions.

Trade Missions

Each program is designed to match these objectives with business opportunities existing in the targeted market via the introduction to key industry decision-makers and well-placed government officials.

Participate in the Go Global Awards

Enter The Annual Go Global Awards

The Go Global Awards bring together hundreds of senior executives from some of the world's most innovative manufacturers, re-manufacturers and exporters of products and services; along with representatives from government bodies, trade associations, venture capital firms and financial institutions.

Become Part of the Judging Panel

Award Judges have an essential role in investigating nominations and being part of the adjudicating panel deciding on the recipients of the Awards. Our friendly team will provide you with training and support to develop in your role. You'll gain valuable skills and experience in comparing the merit of nominations and being part of a judging panel and make hundreds of new connections.



Volunteer for a Local, National or International Role

ITC members can volunteer for an ambassador role, board or chair position is an incredibly positive way to give back to the community, develop new skills and rapidly expand your professional network.

Volunteers are afforded opportunities to make a lasting impact. Through their passion and ingenuity, they can affect standards of excellence, quality of life, and the success of people, businesses, and communities.



Host an Event

Business After Fives (or BA5s), are networking evenings hosted by ITC member companies. Members use these low-key after five evenings to interactively promote their products and services while networking with ITC members and key partners.

BA5s take place at the host company's premises or venue of their choice, and are enthusiastically supported by ITC members. They provide the perfect opportunity for members to network, socialise, share experiences and make valuable business connections in a relaxed and informal atmosphere. Refreshments are served throughout the evening and the host makes a brief presentation about their business.



Benefits:

- Market through the ITC
- Host at your premises
- Present your business
- Build new relationships

Be an Expert Panelist

The ITC publishes a quarterly survey to capture the business confidence of leading Chief Executive Officers, Chief Financial Officers and Chief Operations Officers from public and private organizations from 7050 organizations spread across 50 countries.

Business confidence drives business growth and investment, supports employment opportunities and ensures reinvestment by businesses in themselves, their staff and their communities. Monitoring business confidence levels is important as it is a key barometer and a leading indicator of business conditions and the overall health of the global economy.

Panelists receive a free copy of the results and input into questions asked, so they can ensure the applicability of the information to their own organizations.

GLOBAL BUSINESS CONFIDENCE SURVEY

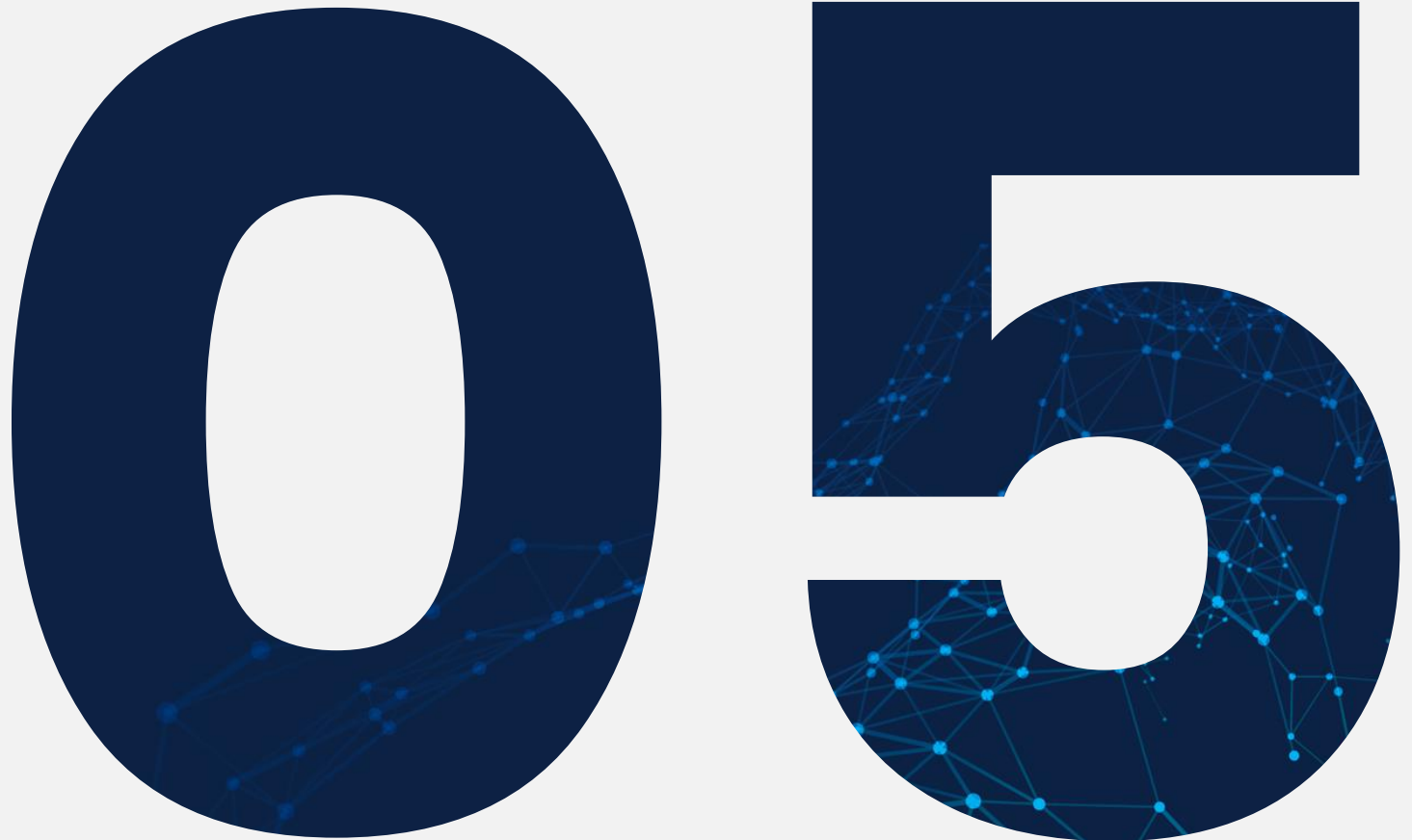
Summary Results



2021

Free Online Services

The ITC invests heavily in digital systems designed to connect members to one another. These platforms are designed to allow our members to access the latest opportunities and information with the aim of advancing their organizations above their competitors.

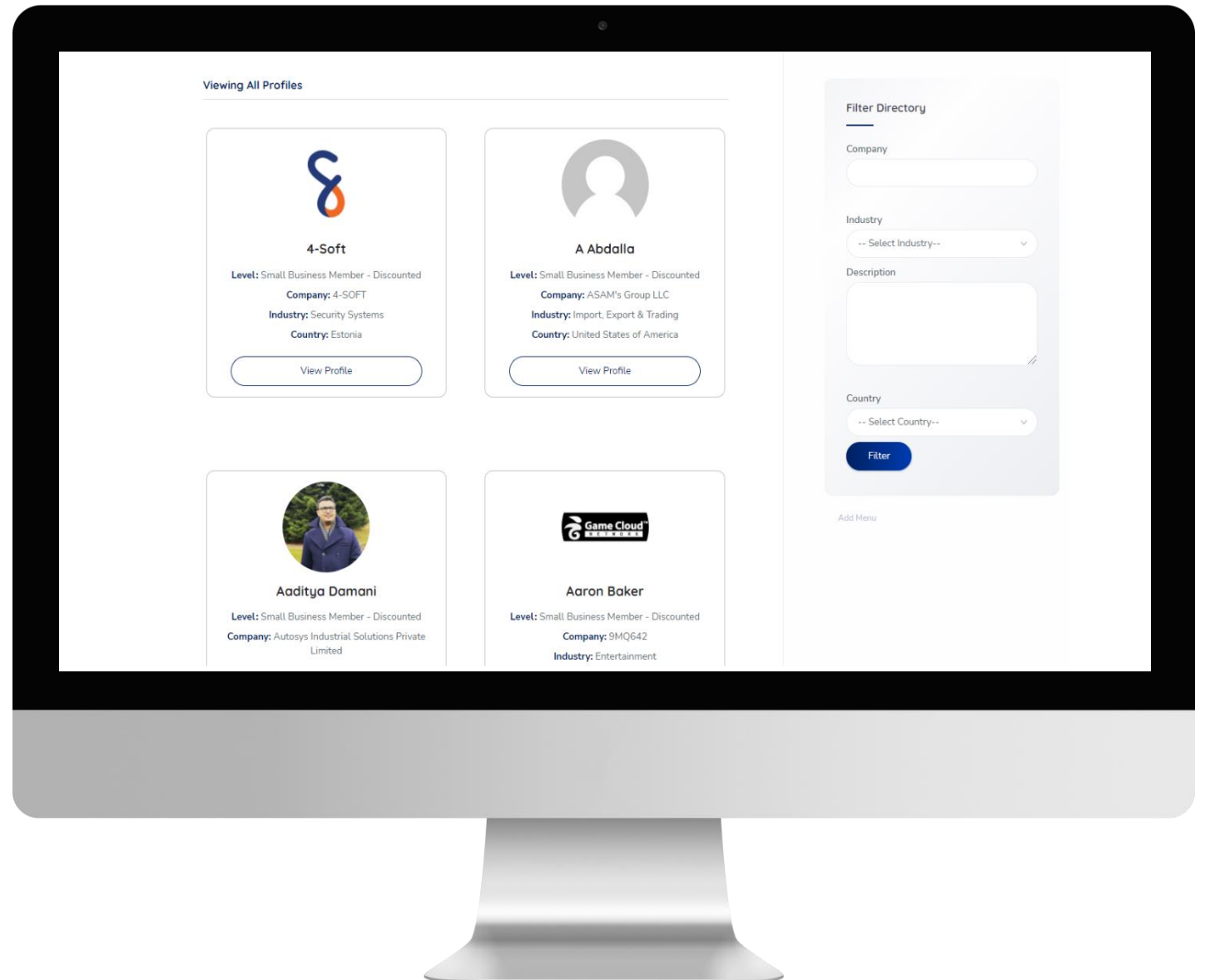


Online Member Connect

- Search
- Connect with Members
- Message Members
- Live Chat with Members

Free Member Benefit:

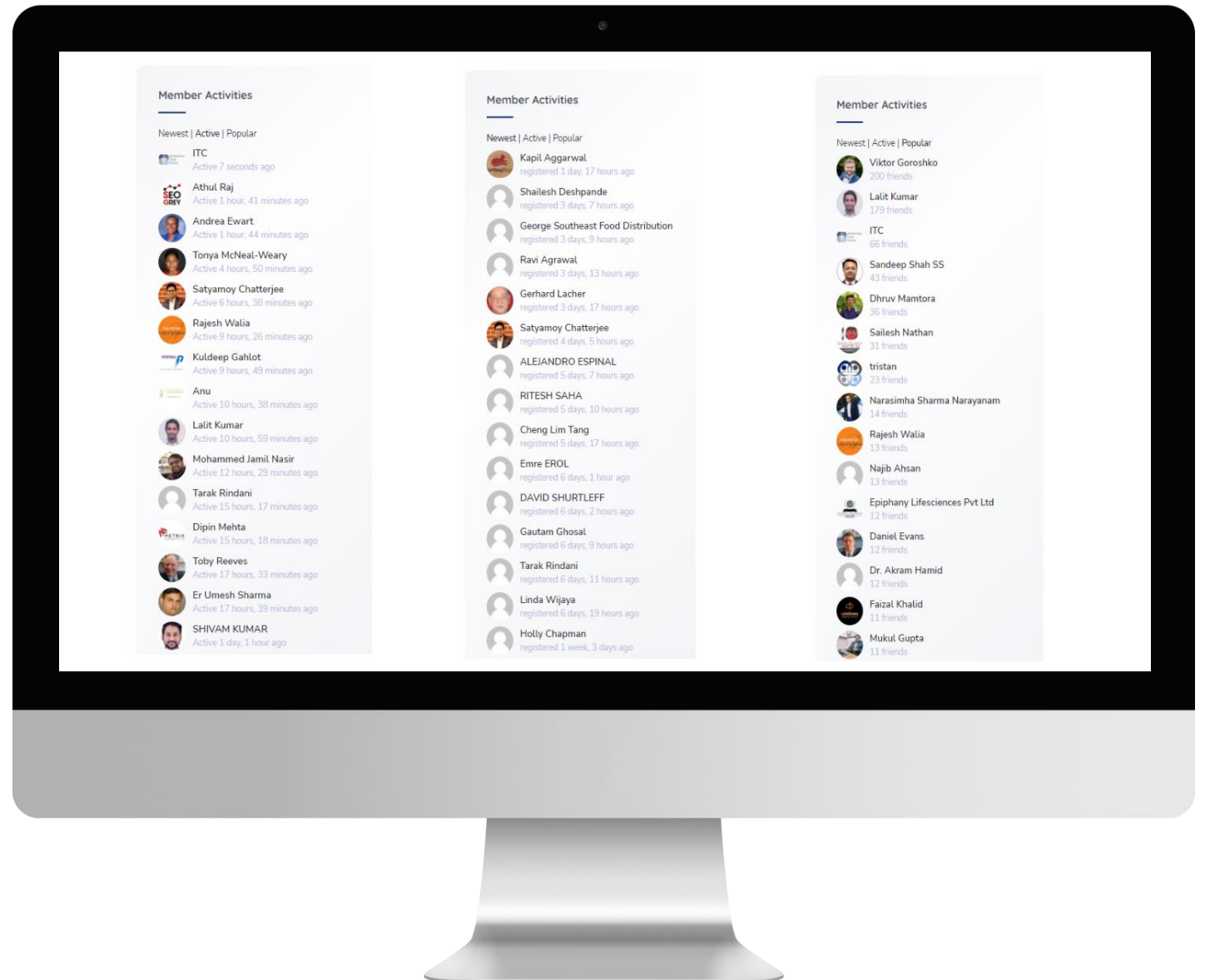
No restrictions by member level



View Member Activities

- Recently Joined
- Active / Online
- Popular

Free Member Benefit:
No restrictions by member level

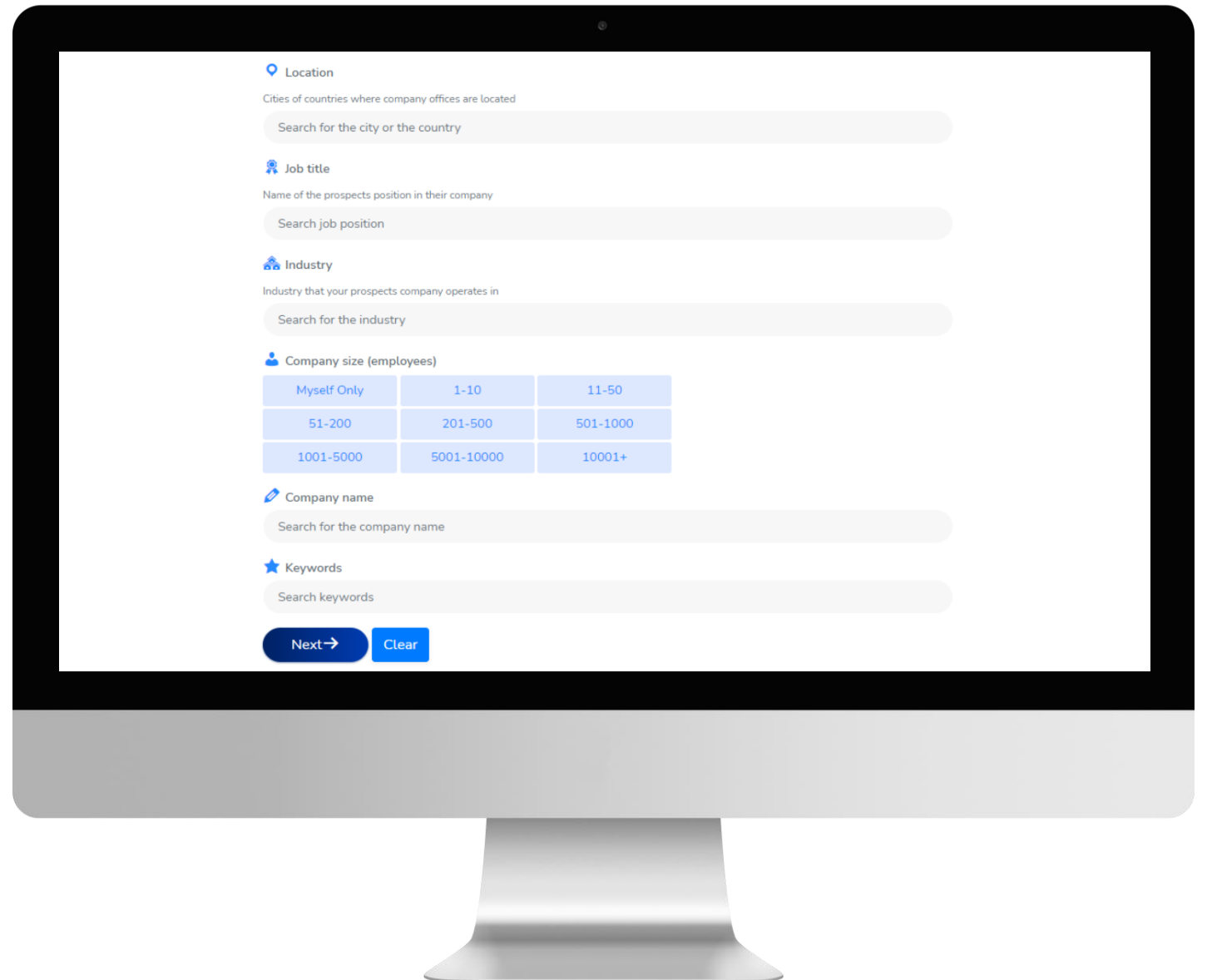


Global Lead Prospecting

- Search 8+ million leads
- Every industry
- Clean and verified
- 179 countries

Free Member Benefit:

No restrictions to search and view



The image shows a computer monitor displaying a web application for lead prospecting. The interface is clean and modern, with a white background and blue accents. It features several search filters: Location, Job title, Industry, Company size (employees), Company name, and Keywords. Each filter has a corresponding icon and a search input field. The Company size filter is expanded, showing a grid of employee count ranges. At the bottom of the search section, there are two buttons: 'Next' with a right arrow and 'Clear'.

Location
Cities of countries where company offices are located
Search for the city or the country

Job title
Name of the prospects position in their company
Search job position

Industry
Industry that your prospects company operates in
Search for the industry

Company size (employees)

Myself Only	1-10	11-50
51-200	201-500	501-1000
1001-5000	5001-10000	10001+

Company name
Search for the company name

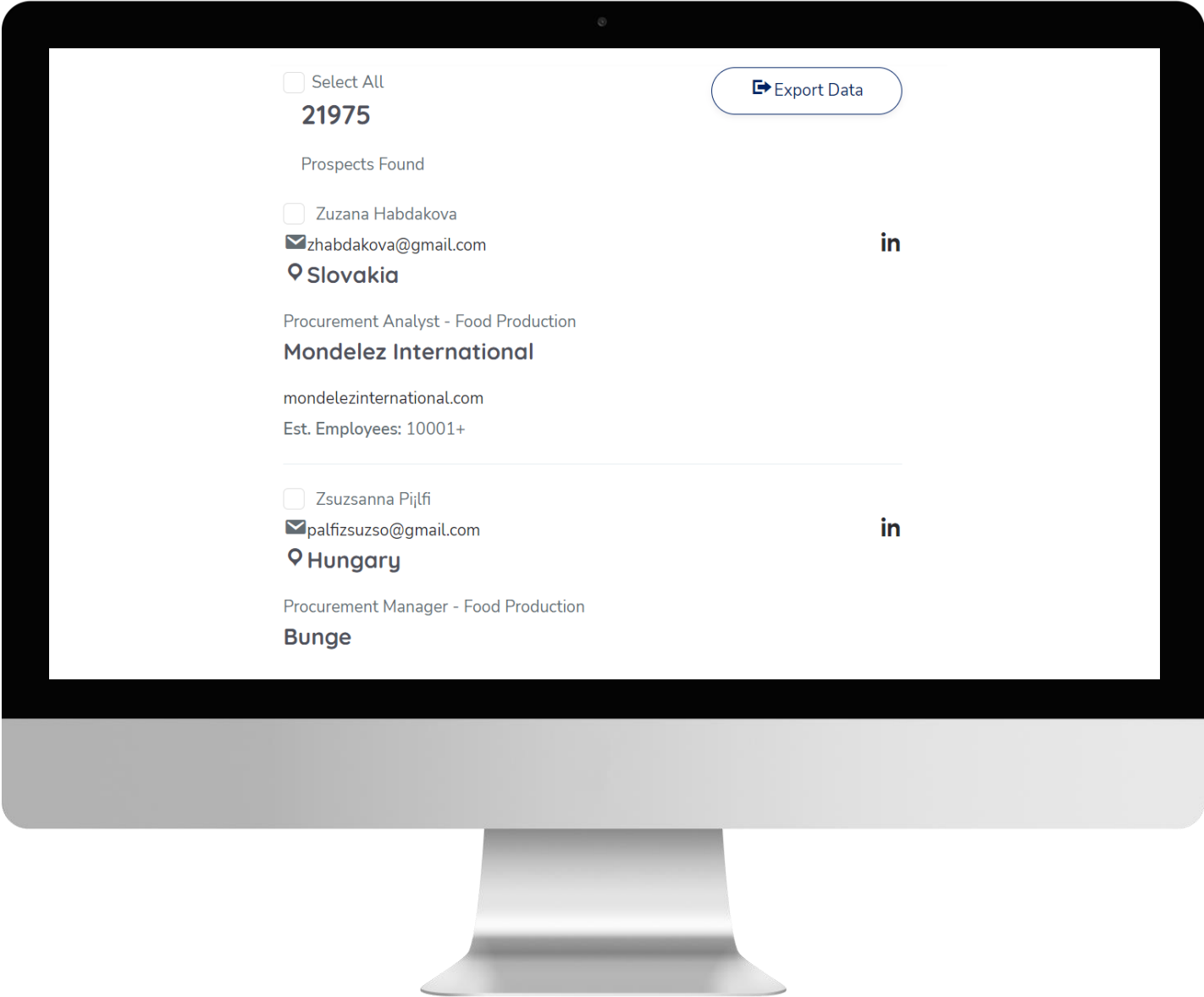
Keywords
Search keywords

Next **Clear**

Free Member Benefit:

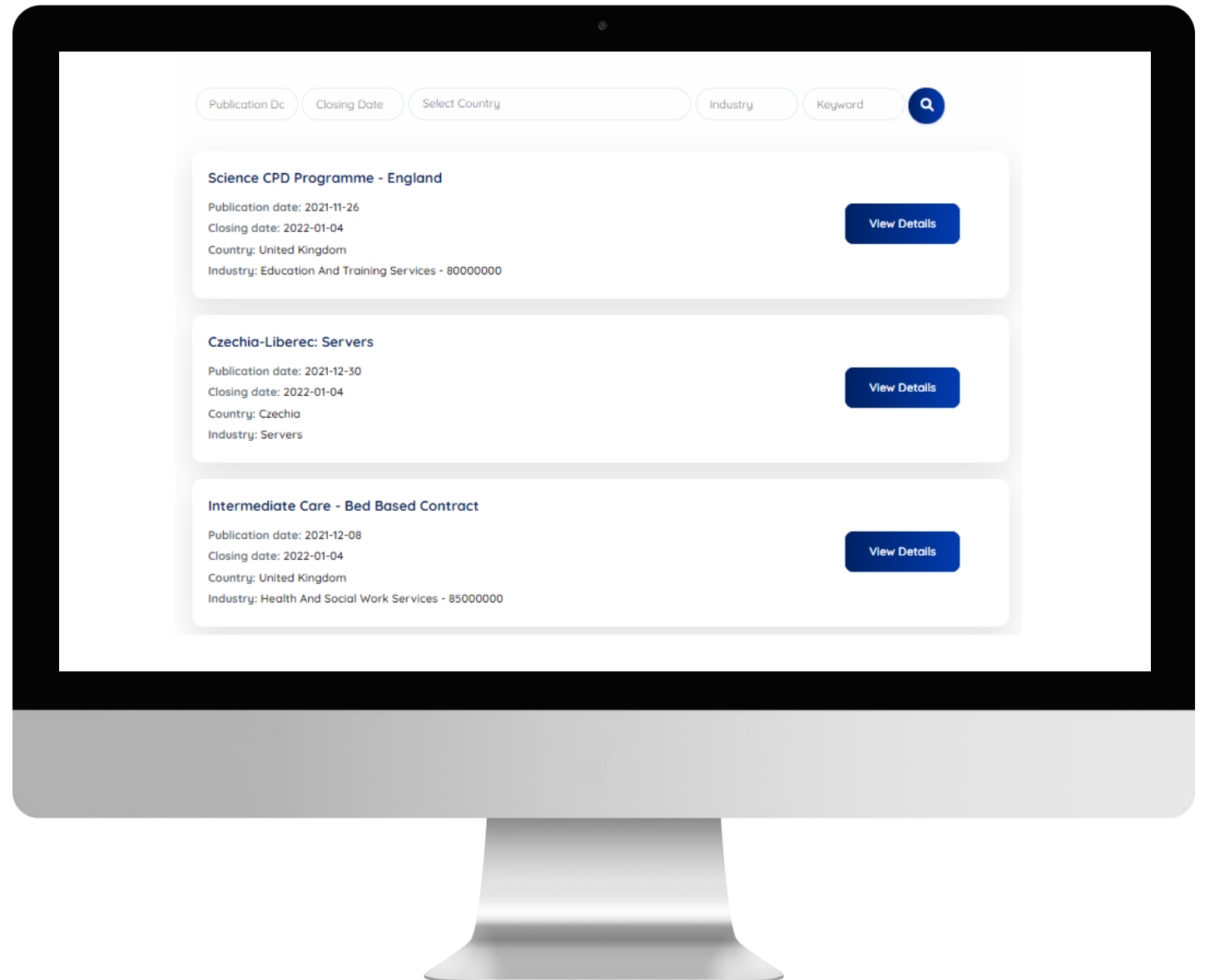
Download contacts into Microsoft Excel

Small Corporate	Large Corporate
12000 / Year	60000 / Year

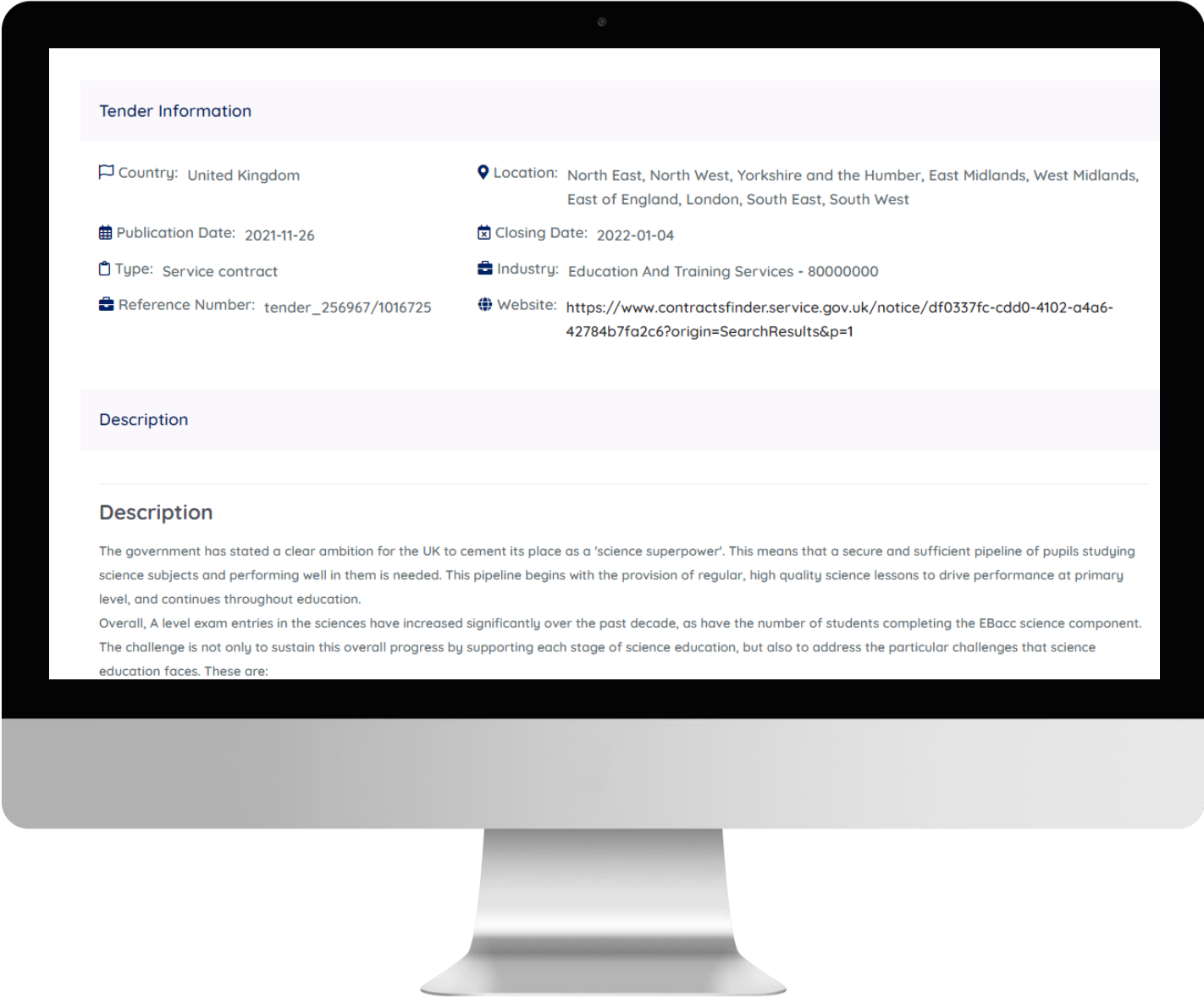


Global Tender Search

- 1.4 million tenders
- 194 countries
- 2 billion USD of opportunities

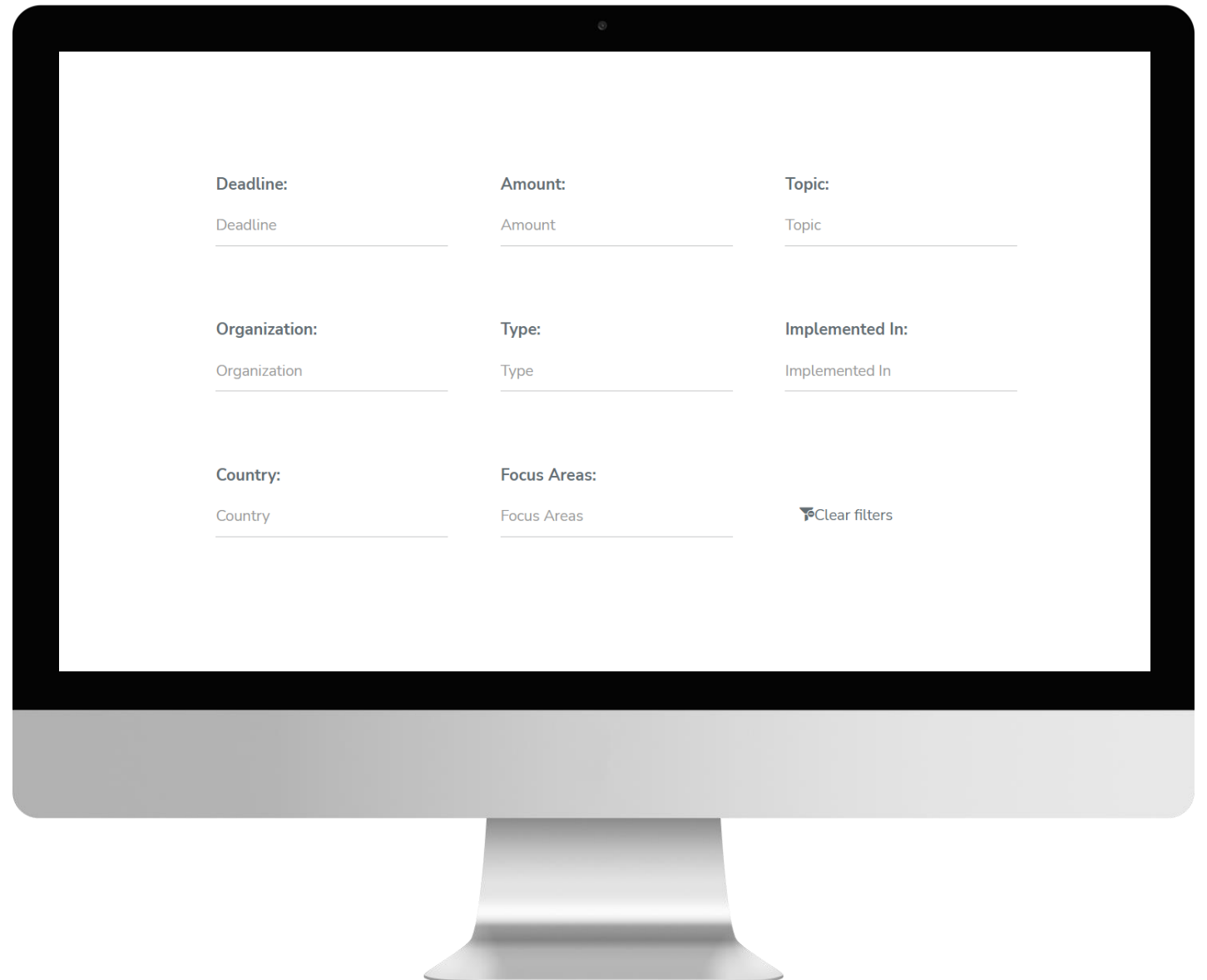


View complete tender details and apply online

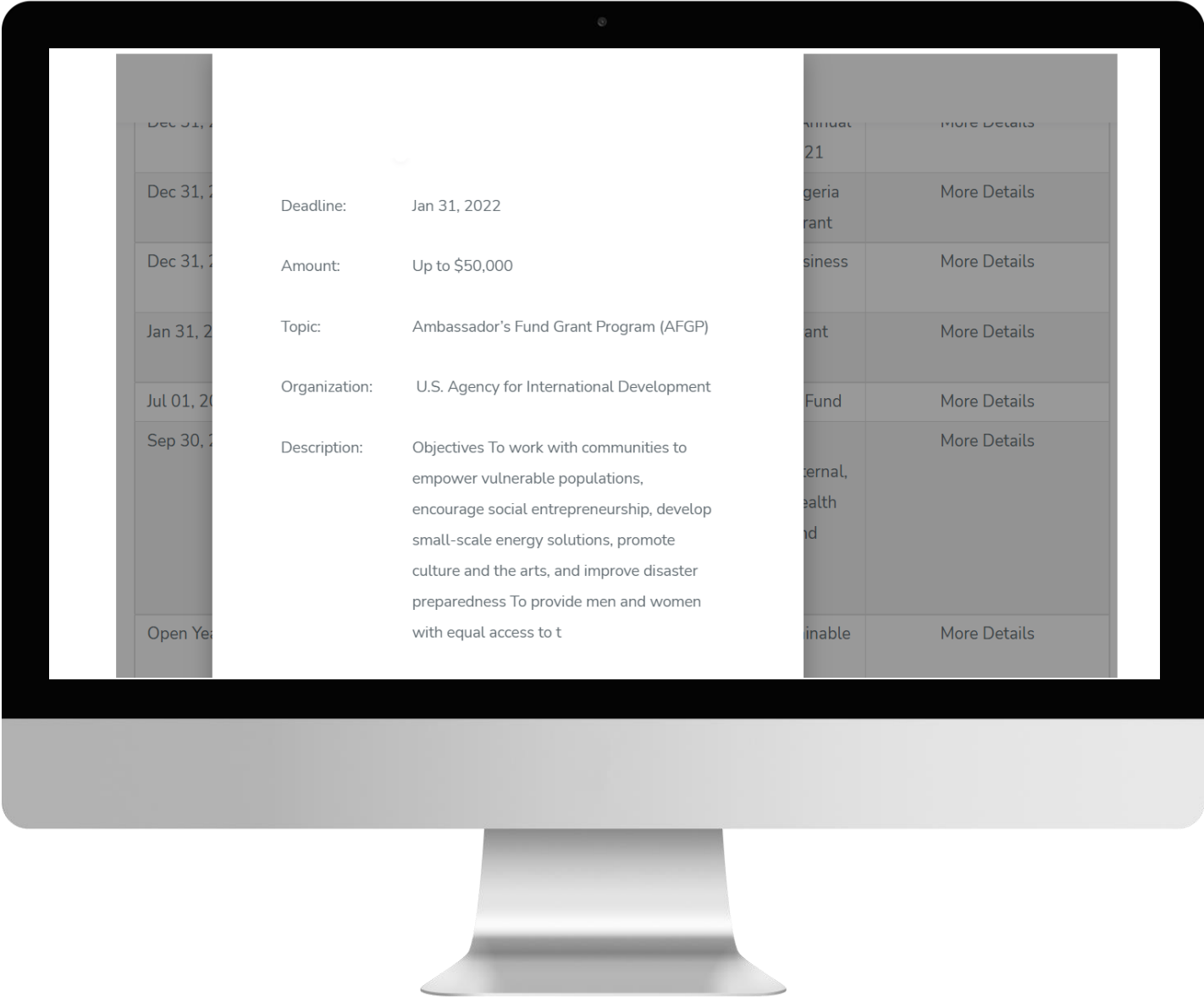


Global Grant Search

- \$800 million of grants
- Public and private
- 178 countries

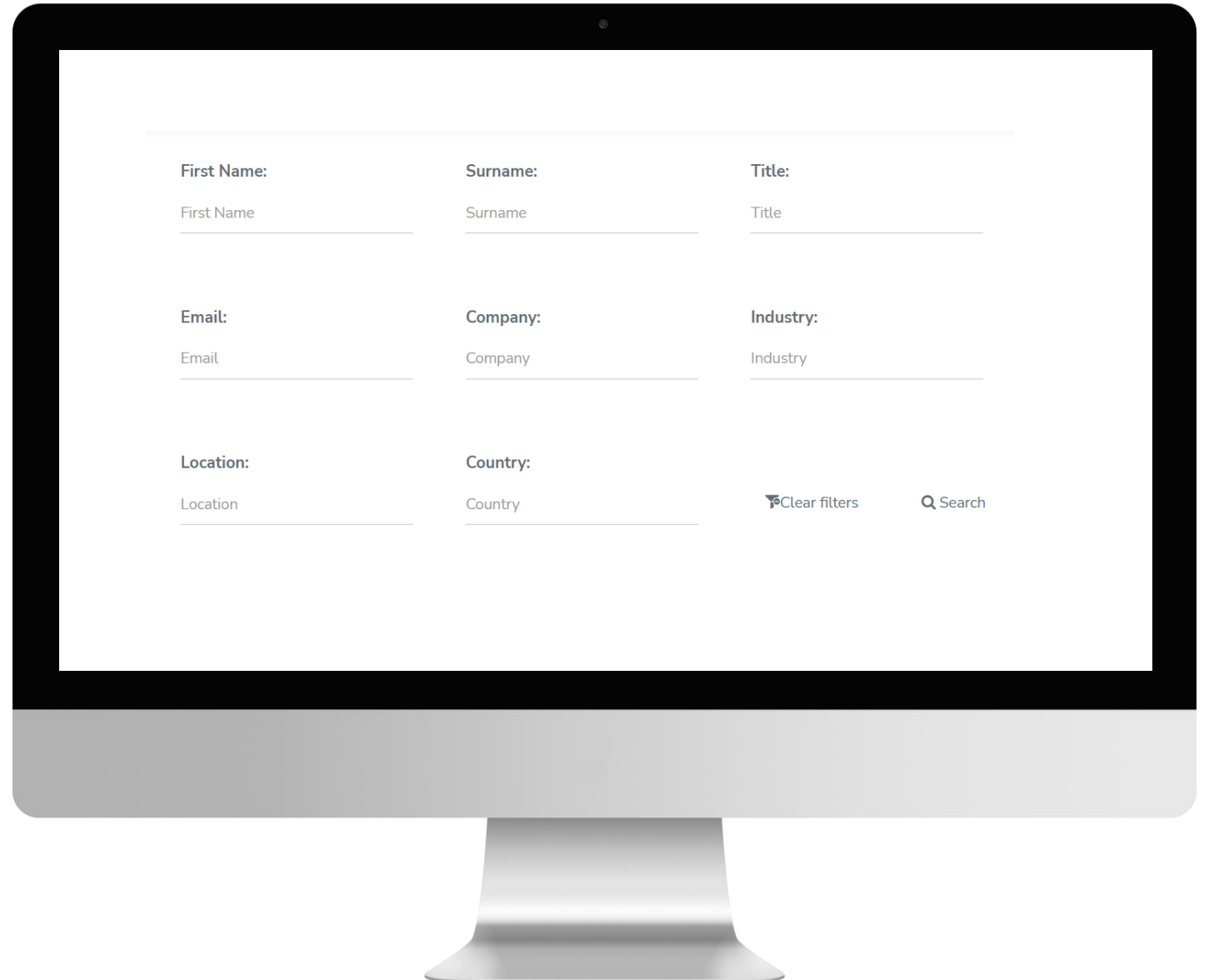


View details of grants including application procedures and apply online



Global Investor Connect

Search 14,800 investors
and access full details



The image shows a computer monitor with a search form on its screen. The form is titled "Global Investor Connect" and contains several input fields for searching investors. The fields are arranged in a grid-like structure with labels above each input field. The labels are: "First Name:", "Surname:", "Title:", "Email:", "Company:", "Industry:", "Location:", and "Country:". The input fields are: "First Name", "Surname", "Title", "Email", "Company", "Industry", "Location", and "Country". At the bottom right of the form, there are two buttons: "Clear filters" and "Search". The "Search" button has a magnifying glass icon. The monitor is a modern, sleek design with a silver base and a black bezel.

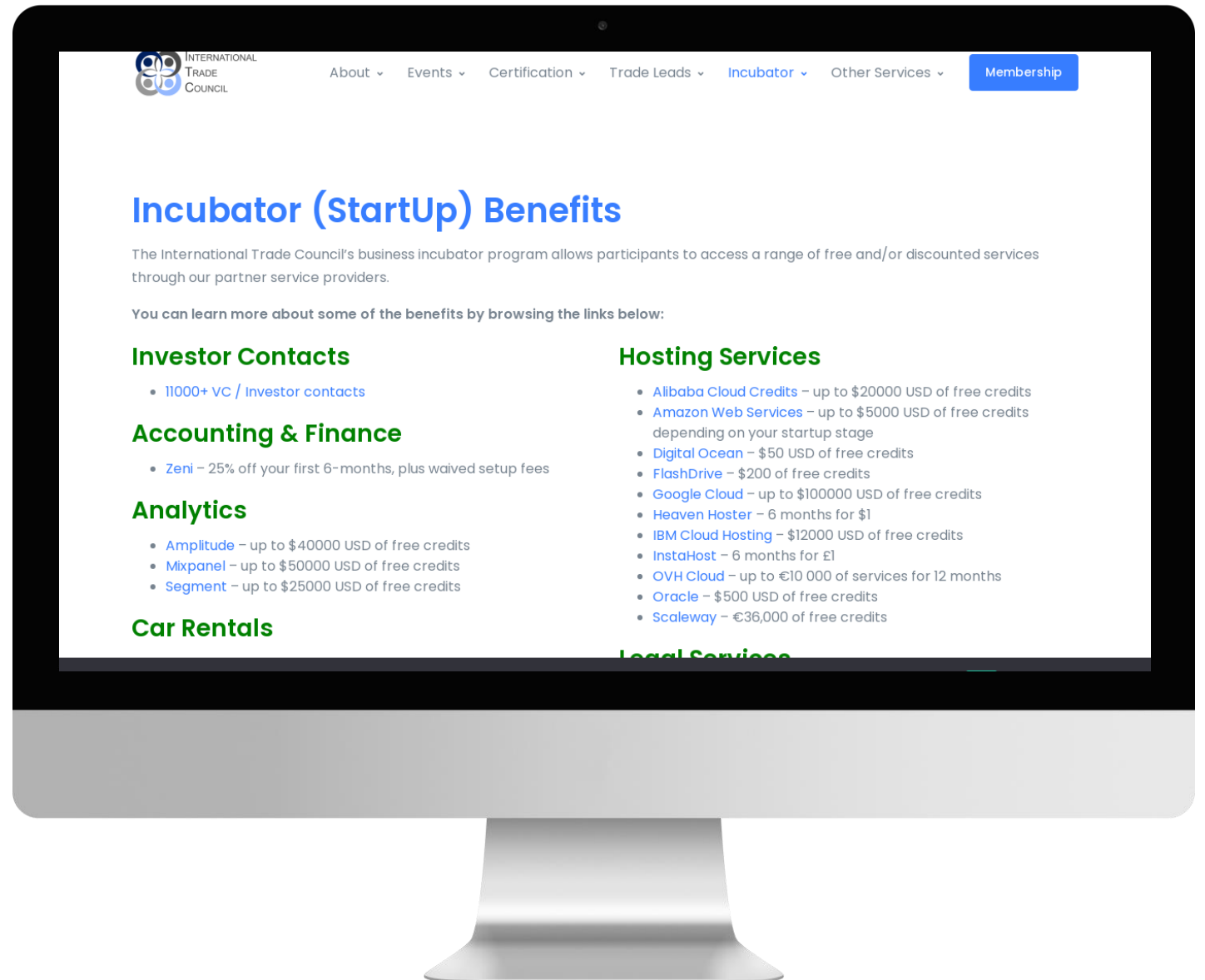
First Name:	Surname:	Title:
<input type="text" value="First Name"/>	<input type="text" value="Surname"/>	<input type="text" value="Title"/>
Email:	Company:	Industry:
<input type="text" value="Email"/>	<input type="text" value="Company"/>	<input type="text" value="Industry"/>
Location:	Country:	
<input type="text" value="Location"/>	<input type="text" value="Country"/>	

View and download relevant investor contact details

First Name...	Surname ^	Title ^	Email ^	Company ^	Location ^	Country ^	Details
Stefan	Weitz	Managing ...	stefan@eig...	87	Seattle, W...	United Stat...	More Details
Kiley	Anderson	Co-Founde...	kiley@eigh...	87	Greater Lo...	United Stat...	More Details
Katie	Jacobs Sta...	Founding P...	katie@hell...	#ANGELS	San Francis...	United Stat...	More Details
Chloe	Sladden	Founding P...	chloe@hell...	#ANGELS	San Francis...	United Stat...	More Details
April	Underwood	Founding P...	april@hell...	#ANGELS	San Francis...	United Stat...	More Details
Cheryl	Sew Hoy	Co-Founder	cheryl@ch...	#MovingFo...	San Francis...	United Stat...	More Details
Jim	Hofmockel	Founder	jim@312in...	(312) Inves...	United Stat...	United Stat...	More Details
Maria	Cirino	Founding ...	maria@sim...	.406 Ventu...	Greater Bo...	United Stat...	More Details
Liam	Donohue	Founding P...	ldonohue@...	.406 Ventu...	Boston, Ma...	United Stat...	More Details
Graham	Brooks	Partner	gbrooks@4...	.406 Ventu...	Westborou...	United Stat...	More Details
Coral	Gordon	.	coral@406...	.406 Ventu...		United Kin...	More Details
Emanuel	Tomeo	Infermiere ...	emanuel@...	.406 Ventu...		Italy	More Details
Gaetano	Culotta	Agente in a...	gaetano.cul...	.406 Ventu...		Italy	More Details
Jack	Addis	Media Artis...	jack@406v...	.406 Ventu...		United Kin...	More Details

Member Discounts & Startup Benefits

Over \$200,000+ USD of benefits for startups and ITC members from our members and partners.





Contact Us

Email: info@tradecouncil.org / info@thetradecouncil.org

Website: www.tradecouncil.org

Member Portal: www.tradecouncil.net