www.SiMET.com.tr

Integrate with the Universe

www.simet.com.tr

SIMET COMPANY CORPORATE PRESENTATION – 2023/01

SIMET INFORMATION TECHNOLOGIES INC.

26 years old Value Added Distribution and experience on the subjects of Information, Communication and Network Technologies!"

About Simet

Simet who started his activities focused on Information Technologies has been developing technology solutions with the Worlds Leading Brands as a **VAD**.

Simet who has become an expert on production, supply and distribution of advanced technology products with its hard core all of whom have technical background, is one of the pioneers in the market. Our Corporation that has strengthened its activities leading the sector with certifications of **TSE**, **ISO9001**, **ISO10002, ISO27001, ISO14001, ISO45001**.

Activity Fields and Working Type

Simet main and focused activities

❑ ***Computer Networks and Technologies***
❑ ***Communication Technologies***

Simet working type;
VaTeD
(Value Added Technology Distribution)

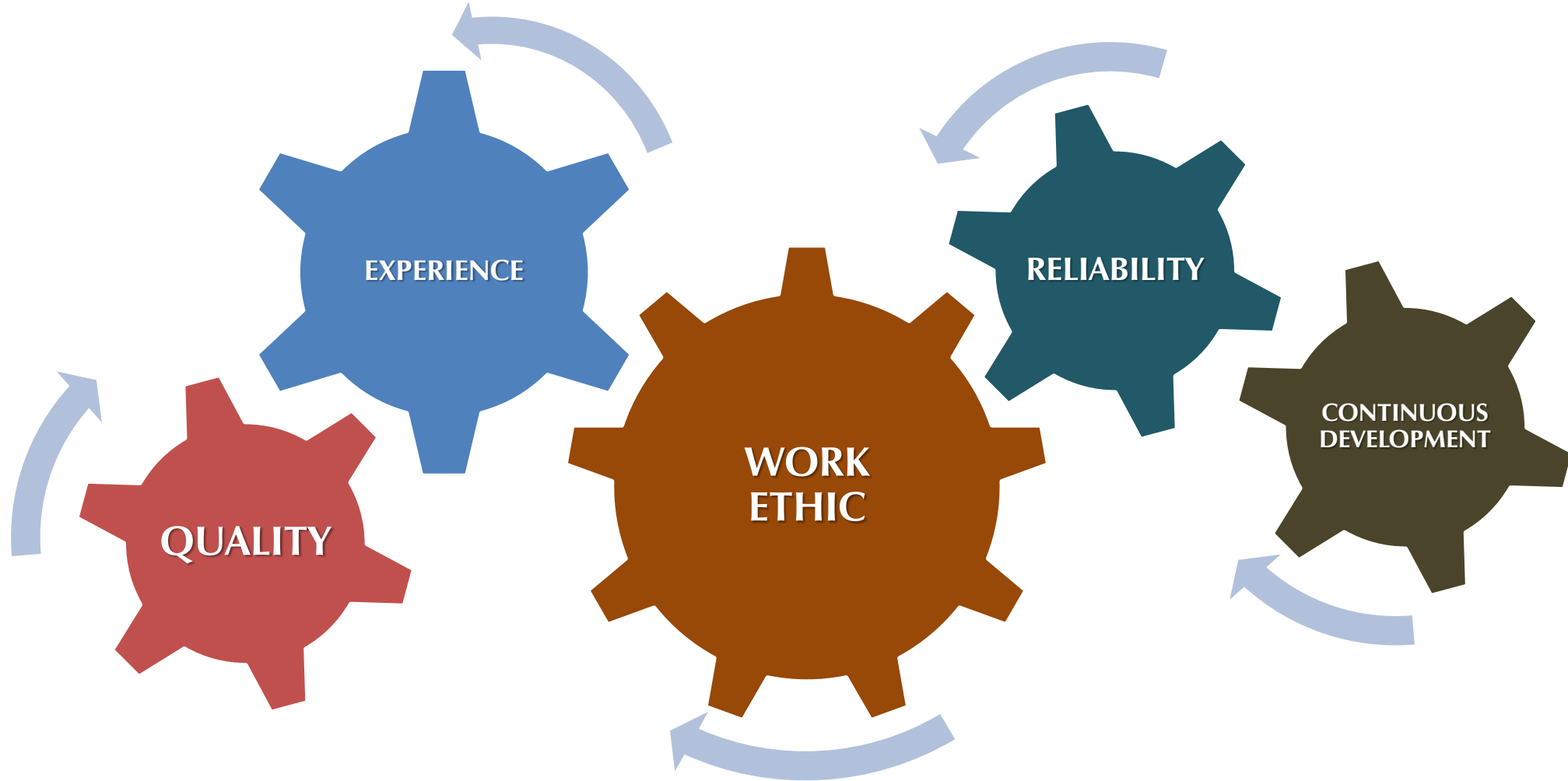Simet Works with leading networking and communication Technologies brands as a VAD for them.
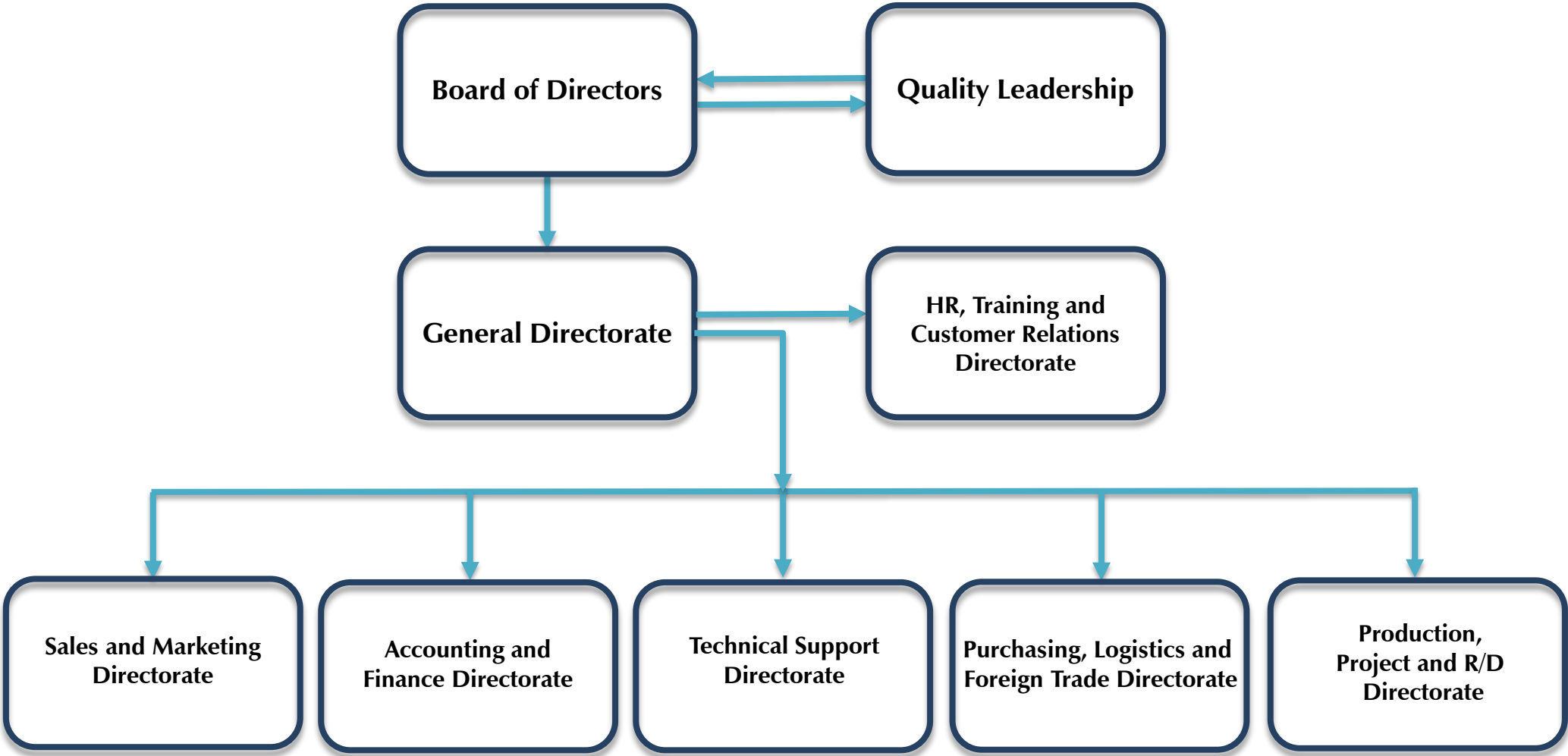
VISION
Always scientific, always first!

MISSION
Under the light of scientific works, constantly developing our quality through the mission of producing best services for the customer expectations

Values

Organization Structure

```
                    Board of Directors  ⇄  Quality Leadership
                            │
                            ▼
                    General Directorate  →  HR, Training and
                            │                Customer Relations
                            │                Directorate
            ┌───────────────┼───────────────┬───────────────┐
            ▼       ▼        ▼               ▼               ▼
   Sales and   Accounting  Technical    Purchasing,     Production,
   Marketing   and Finance Support      Logistics and   Project and R/D
   Directorate Directorate Directorate  Foreign Trade   Directorate
                                        Directorate
```

Corporate Info

Official Company Title **: SIMET BILISIM TEKNOLOJILERI A.S.**

Official Company Adress **:** Ilkbahar Mah. Medine Mudafii Cad. No:45 Cankaya/ANKARA/TURKIYE

Telephone / Fax **:** +90.312.4728787 / +90.312.4723131

Web – E-Mail **:** www.simet.com.tr - sales@simet.com.tr

Tax Office and Number **:** SEGMENLER / 7700863632

D-U-N-S Number **:** 59-572-5497

Business Model **:** Value Added Technology Distribution with its own Channel Structure

Field of Speciality **:** Network, Communication, Network Security Technologies

Employee Structure **:** 11 (%60 Technical Background)

Channel Structure **:** SubDistributor (SD), Solution Partner (SP), Authorized Reseller (AR), TSE Reseller (TS)
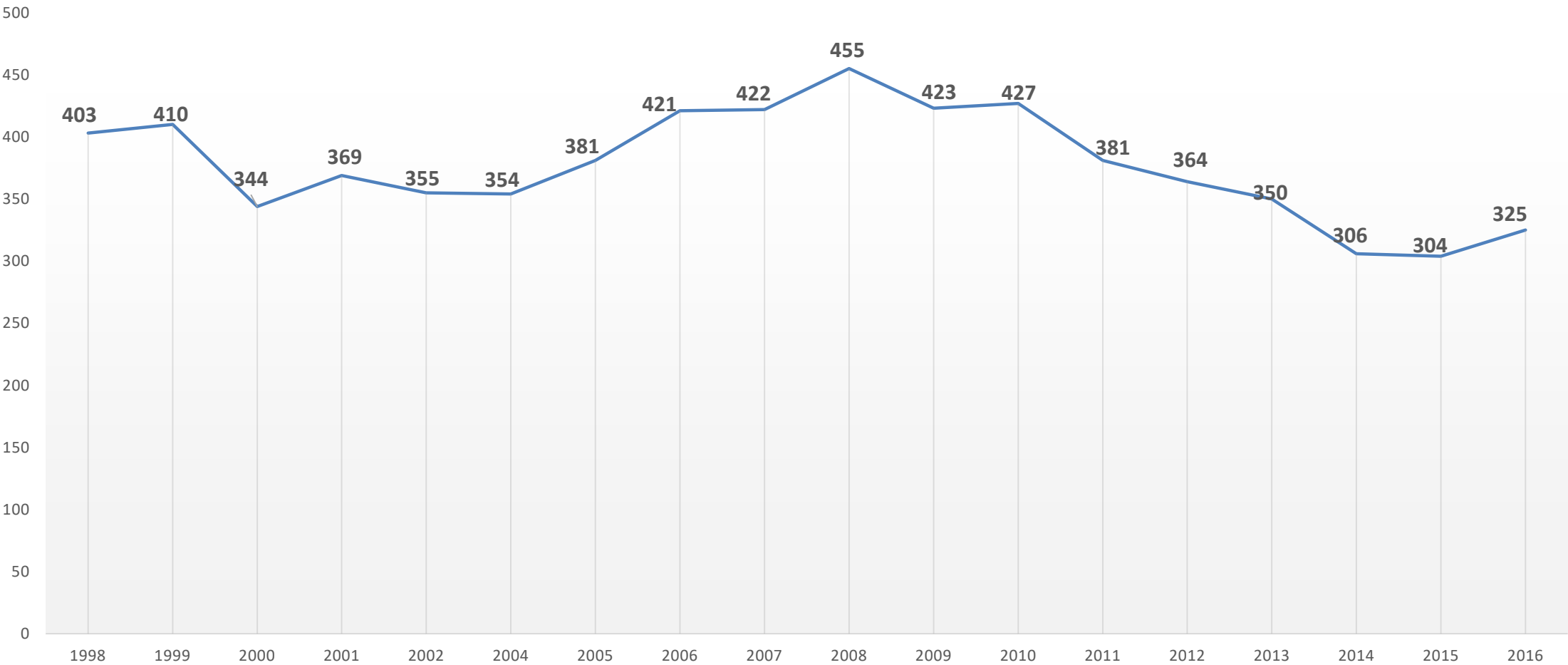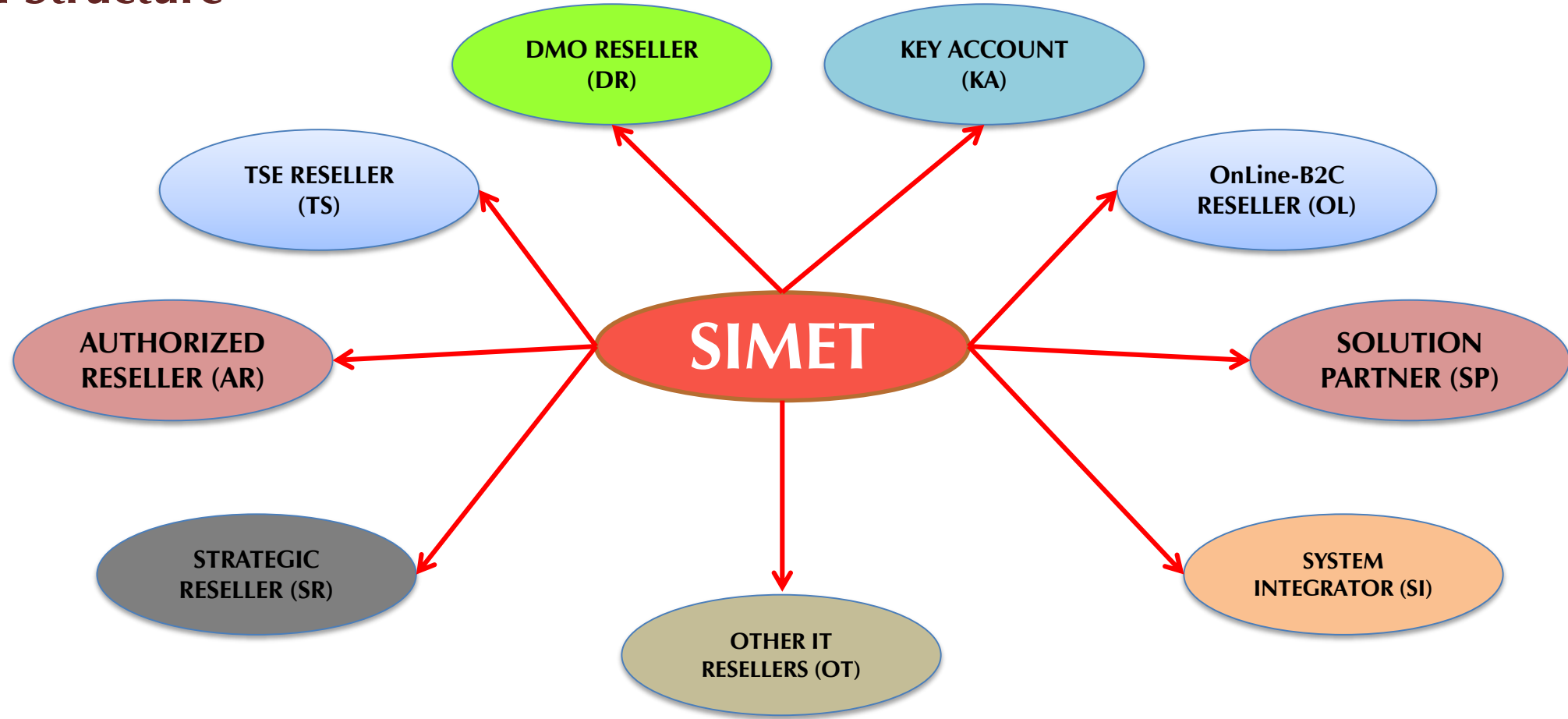   DMO Reseller (DR), Strategic (SR), IT Resellers (OT)

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www.SiMET.com.tr

Milestones

WisNetworks : 2017
BDCOM: 2018

Matrix : 2016
Sundray : 2015
ISO10002/OHSAS18001 : 2014

LTD ➜ INC. / Increase Capital: 2013
New Building : 2012
ISO27001 : 2011

AloDepo : 2010
ERP Integration : 2009

Synology : 2008
2000 Gov. Reference : 2007

1997 : Founding as a SI
1998 : TSE Certification

1999 : PC-Server Production
2000 : ARGUS IPSharer First

2001 : Start First NT Trainings
2002 : ISO9001

2003 : DrayTek
2004 : Xentino / Quedra

2005 : DMO / DepoTurk
2006 : SI ➜ VAD

Top 500 IT Company : Top 500 IT Companies in Turkey (IT and Telecom Companies)

**Turkey Top 500 IT Companies List
(Big #1, Small # 500)**

Year	Value
1998	403
1999	410
2000	344
2001	369
2002	355
2004	354
2005	381
2006	421
2007	422
2008	455
2009	423
2010	427
2011	381
2012	364
2013	350
2014	306
2015	304
2016	325

Channel Structure

SIMET

- DMO RESELLER (DR)
- KEY ACCOUNT (KA)
- TSE RESELLER (TS)
- OnLine-B2C RESELLER (OL)
- AUTHORIZED RESELLER (AR)
- SOLUTION PARTNER (SP)
- STRATEGIC RESELLER (SR)
- OTHER IT RESELLERS (OT)
- SYSTEM INTEGRATOR (SI)

*DMO : Government Purchase Office
**TSE : Turkish Standardization Institute Certified

Channel Structure

SP –Solution Partner

They are contracted partners with installation and configuration capabilities that use Simet products in their solution.

AR – Authorized Reseller

They are contracted partners that serves and sells Simet's products.

TS – TSE Reseller

They are partners with TSE certified service that can provide service about Simet products.

DR – DMO Reseller

They are contracted partners that also represents Simet's products in the DMO.

SR – Strategic Reseller

They are contracted partners and they focusing on one of the Simet product groups or providing services only to a specific sector.

SI – System Integrator

It is working without contracts, companies that provide integration services in a sector that is not affiliated with any brand.

KA – Key Account

Big technology companies that work directly with Simet.

OL – Online-B2C Reseler

They are contracted partners who sell Simet solutions online.

OT – IT Reseller

IT companies that are not works directly with Simet but provide their products and solutions through distribution channels.

Company Power

1 — KNOWLEDGE
We use our own resources and funds of knowledge for all of our products and solutions. We continuously develop.

2 — FINANCIAL STRUCTURE
Our capital is%100 national.
We use our sources on all of our products and solutions.

3 — BLIEF
We keep our belief fresh on Development and R&D just like the first day. We keep researching

4 — TRUST
We prefer losing money than losing user and sector trust.

5 — EXPERIENCE
We have 20 years experience on Networking and Communication Sector.

Our Abilities

o We chase latest technologies.

o We chase market needs.

o We are focused on local market, however we also chase global market.

o We examine closely technical details.

o We adapt local market needs on production.

o We realize all of our sales over our channel structure.

o We are able to provide technical details for all products that we represent.

o We constantly get trained and make R&D.

o We chase current projects directly or through our channel structure and transfer to channel.

o We constantly produce Turkish content and share all our fund of knowledge for free.

o We bring new value added areas in our channel regarding to our field of activities and develop new business fields.

o We build all our commercial relationship on friendship, respect an trust.

o We try hard to be honest seller and always recommend this to our channel.

Why SIMET ?

Solution development both on Table and in Field ○

Core cadre who are professional, reachables and specialist in their field ○

Rich technology culture with constant and updated trainings ○

Project based Customized solution with ○

Solutions only focused on the fields of activity ○

Source potential for horizontal and vertical technologies ○

Rich variety, cost-effective and ideal profit margins ○

○ Continious and wide stock.

○ Continious R&D and support with rich variety.

○ Sales follow-up till getting customer satisfaction

○ Detection of new and potential evolvement fields

○ Improvement tendency strategies for channel.

○ Close follow-up rivals and create distinctness

○ Informing and protecting channel about global big players.

Quality Management System

From the very first day of its establishment, the logic of document management system of its founders coming from their experience in government sector, turned into quality management system by completing its paper work in 2000. We always firstly consider our quality management system that we received in 2000 and renewed every year, on our Corporation activities. Simet with its all functions and operating, used Quality Management System as main principle even whereas many corporations see it as nothing but a formality.

Our quality management system and all process taking part normal operating procedures is open to improvement and always supports quality.

Please improve and lead us.

Information Security Management System

ISO27001:2013

Simet Confidentiality Policy

Simet has the ISO27001 Information Security Management System Certificate

As Simet Technologies, it is one of our priorities to ensure the safety of the personnel data. It is our most important rule to act suitable with the legal regulation and law on protecting personnel data and its safety.

Our company Info and Security Management System Rules shown in our public web site.

CERTIFICATE

SİMET BİLİŞİM TEKNOLOJİLERİ ANONİM ŞİRKETİ
İLKBAHAR MAH. MEDİNE MÜDAFİİ CAD. NO:45
ÇANKAYA / ANKARA / TÜRKİYE

Has been assessed and found to Comply with the Requirements of:
Denetlenmiş ve aşağıdaki standardın gerekliliklerine uygunluğu görülmüştür:

ISO 27001:2013

The Information Security Management System Is Applicable To:
Bilgi Güvenliği Yönetim Sistemi:

PROTECTION OF INFORMATION ASSETS OF RECORDS IN DESIGN, DEVELOPMENT, SALES AND AFTER-SALES TECHNICAL SUPPORT SERVICES, TRAINING AND CONSULTANCY SERVICES OF PROJECT AND PROJECT MANAGEMENT (NETWORK, COMMUNICATION, LOCAL AND WIDE AREA NETWORK, NETWORK SECURITY), STRUCTURED CABLING, COMPUTER, COMPUTER ANCILLARY EQUIPMENT (SERVER, WORKSTATION, PERSONAL COMPUTER, LAPTOP), VIEWING, PROJECTION, INTERNET, IMAGE TRANSMISSION, DATA, VOICE, COMMUNICATION, SATELLITE, LOCAL AND WIDE AREA NETWORK, MEASUREMENT AND TEST EQUIPMENT, SOFTWARE AND SOFTWARE SECURITY

PROJE VE PROJE YÖNETİMİ (NETWORK, İLETİŞİM, YEREL VE GENİŞ ALAN AĞI, AĞ GÜVENLİĞİ) YAPISAL KABLOLAMA, BİLGİSAYAR, BİLGİSAYAR YAN DONANIMLARI (SUNUCU, İŞ İSTASYONU, KİŞİSEL BİLGİSAYAR, DİZ ÜSTÜ BİLGİSAYAR) GÖRÜNTÜLEME, PROJEKSİYON, İNTERNET, GÖRÜNTÜ İLETİMİ, VERİ, SES, İLETİŞİM, UYDU, YEREL VE GENİŞ ALAN AĞI, ÖLÇÜ VE TEST CİHAZLARI YAZILIM VE YAZILIM GÜVENLİĞİ TASARIMI, GELİŞTİRMESİ, SATIŞI VE SATIŞ SONRASI TEKNİK DESTEK HİZMETLERİ EĞİTİM HİZMETLERİNİN ORGANİZASYONU VE DANIŞMANLIK HİZMETLERİNDEKİ KAYITLARIN BİLGİ VARLIKLARININ KORUNMASI

SoA Details: SMT/23.12.2020

Certificate Number: 2022/ISMS/0999   Initial Certification Date: 14.02.2022
Belge Numarası: 2022/ISMS/0999   İlk Belgelendirme Tarihi: 14.02.2022

Certification Period: 3 Years   Certificate Validity Date: 13.02.2024
Belgelendirme Periyodu: 3 Yıl   Belge Geçerlilik Tarihi: 13.02.2024

IQR Sertifikasyon Onayı

IAS ACCREDITED
Management Systems
Certification Body
MSCB-135

IQR ULUSLARARASI BELGELENDİRME HİZMETLERİ LTD.ŞTİ.
Beşevler Mah. Kocayunus Sk. No:3 Arslan Han Plaza K.2 Nilüfer / BURSA
Tel: +90.224.266 00 16   Faks: +90.224.249 41 13   e-posta: info@iqicert.com   e-posta: info@iqicert.com

Customer Satisfaction Management System

ISO10002:2018

CUSTOMER SATISFACTION MANAGEMENT POLICY

1. Our company has settled an effective interraction system that all the customers can easily forward their proposals, objections and complaints and presented this system in use actively under any circumstance.

2. Our corporate ERP system, located within the stem of this system that has been put forth in use, is our main platform in which the inquiries like customer requests and wishes can efficiently be forwarded to our company and handled discreetly only by administrative staff.

3. The customers receive feedback in every step in the interractions occuring with the customers, legal conditions in progress, our company ethic and commercial principles, ethic and commercial principles well accepted globally, our foundation policies and also evaluated by the public.

4. Querries, suggestions and complaints that have not yet reach to a conclusion are used to enhance and develop our general customer satisfaction and management policy.

5. Customer satisfaction is used as a healing impact for our companies all products and service understanding and produce solutions to serve more positive interractions.

6. Under the guidance of our company's operations that we have provided as structural profile above, we consider the customer satisfaction issue our primary concern and we promise to handle each and every suggestion, wish, complaint, dissatisfaction, objections and needs of our customers in most transparent attitude within the range of or company's business ethics.

CERTIFICATE

SİMET BİLİŞİM TEKNOLOJİLERİ ANONİM ŞİRKETİ

İLKBAHAR MAH. MEDİNE MÜDAFİİ CAD. NO:45
ÇANKAYA / ANKARA / TÜRKİYE

Has been assessed and found to Comply with the Requirements of:
Denetlenmiş ve aşağıdaki standardın gerekliliklerine uygunluğu görülmüştür:

ISO 10002:2018

The Customer Satisfaction and Complaint Management System is applicable to:
Müşteri Memnuniyeti ve Şikayet Yönetim Sistemi:

DESIGN, DEVELOPMENT, SALES AND AFTER-SALES TECHNICAL SUPPORT SERVICES, TRAINING AND CONSULTANCY SERVICES OF PROJECT AND PROJECT MANAGEMENT (NETWORK, COMMUNICATION, LOCAL AND WIDE AREA NETWORK, NETWORK SECURITY, STRUCTURED CABLING, COMPUTER, COMPUTER ANCILLARY EQUIPMENT (SERVER, WORKSTATION, PERSONAL COMPUTER, LAPTOP), VIEWING, PROJECTION, INTERNET, IMAGE TRANSMISSION, DATA, VOICE, COMMUNICATION, SATELLITE, LOCAL AND WIDE AREA NETWORK, MEASUREMENT AND TEST EQUIPMENT, SOFTWARE AND SOFTWARE SECURITY

PROJE VE PROJE YÖNETİMİ (NETWORK, İLETİŞİM, YEREL VE GENİŞ ALAN AĞI, AĞ GÜVENLİĞİ) YAPISAL KABLOLAMA, BİLGİSAYAR, BİLGİSAYAR YAN DONANIMLARI (SUNUCU, İŞ İSTASYONU, KİŞİSEL BİLGİSAYAR, DİZ ÜSTÜ BİLGİSAYAR) GÖRÜNTÜLEME, PROJEKSİYON, INTERNET, GÖRÜNTÜ İLETİMİ, VERİ, SES, İLETİŞİM, UYDU, YEREL VE GENİŞ ALAN AĞI, ÖLÇÜ VE TEST CİHAZLARI YAZILIM VE YAZILIM GÜVENLİĞİ TASARIMI, GELİŞTİRMESİ, SATIŞI VE SATIŞ SONRASI TEKNİK DESTEK HİZMETLERİ EĞİTİM HİZMETLERİNİN ORGANİZASYONU VE DANIŞMANLIK HİZMETLERİ

Certificate Number: ISO-06469	Initial Certification Date: 14.02.2022
Belge Numarası: ISO-06469	İlk Belgelendirme Tarihi: 14.02.2022
Certification Period: 3 Years	Certificate Validity Date: 13.02.2024
Belgelendirme Periyodu: 3 Yıl	Belge Geçerlilik Tarihi: 13.02.2024

IQR Sertifikasyon Onayı

IQR ULUSLARARASI BELGELENDİRME HİZMETLERİ LTD.ŞTİ.
Beşevler Mah. Kocayunus Sk. No:3 Arslan Han Plaza K:2 Nilüfer / BURSA
Tel.: +90.224.268 00 16   Faks: +90.224.249 41 13   www.iqrcert.com   e-posta: info@iqrcert.com

Occupational Health and Safety Management System

ISO45001:2018

OCCUPATIONAL HEALTH AND SAFETY POLICY

1. We make our best commitment to act in compliance with all the applicable laws and regulations to protect our employees vocational health and safety, to prevent possible occupational accidents with our business associates and to minimize these impacts, to maintain labor productivity and quality

2. All our employees will be contributed to get through to comprehend their positions and responsibilities with the help of all our educational seminars that we have done and will be done in the future

3. We will eliminate the risks by the help and involvement of our employees and to establish a healthy and safety working environment in this respect

4. We will discover and set new aims and horizons to constantly develop our Occupational Health and Safety policy

Enviromental Management System

ISO14001:2015

In our day, Companies have been considering environment protection as a part of their strategies. Many companies, governments, customers and employees have been pushed to apply effective environmental management with the pressure of their rivals. In additionals to theese, companies have managed to see the relationship between environmental management strategies and performance. Besides important findings have accured that companies need to be suitable for environmental management strategies to gain competitive advantage. In the end, It has been confirmed that it is not easy to apply efficient environmental management strategies by companies, it requires top management support and participation of all organization employees to apply theese strategies victoriously. Beside, companies, governments, official bodies of the governments, universities and leading corporations of the sector need to cooperate to improve this approach.

Infrastructure

Public Web Site:

www.simet.com.tr

You may reach detailed of all our products, latest news from Simet, technical details, announcements trainings and activities.

Both English and Turkish interfaces are available.

Infrastructure

B2B Web Site :

www.alodepo.com

This web site designed for just only usage for Simet Reseller Channel. They may reach all of our product portfolio prices, stock information, details, news from Simet, technical details, announcements, trainings and other various information.
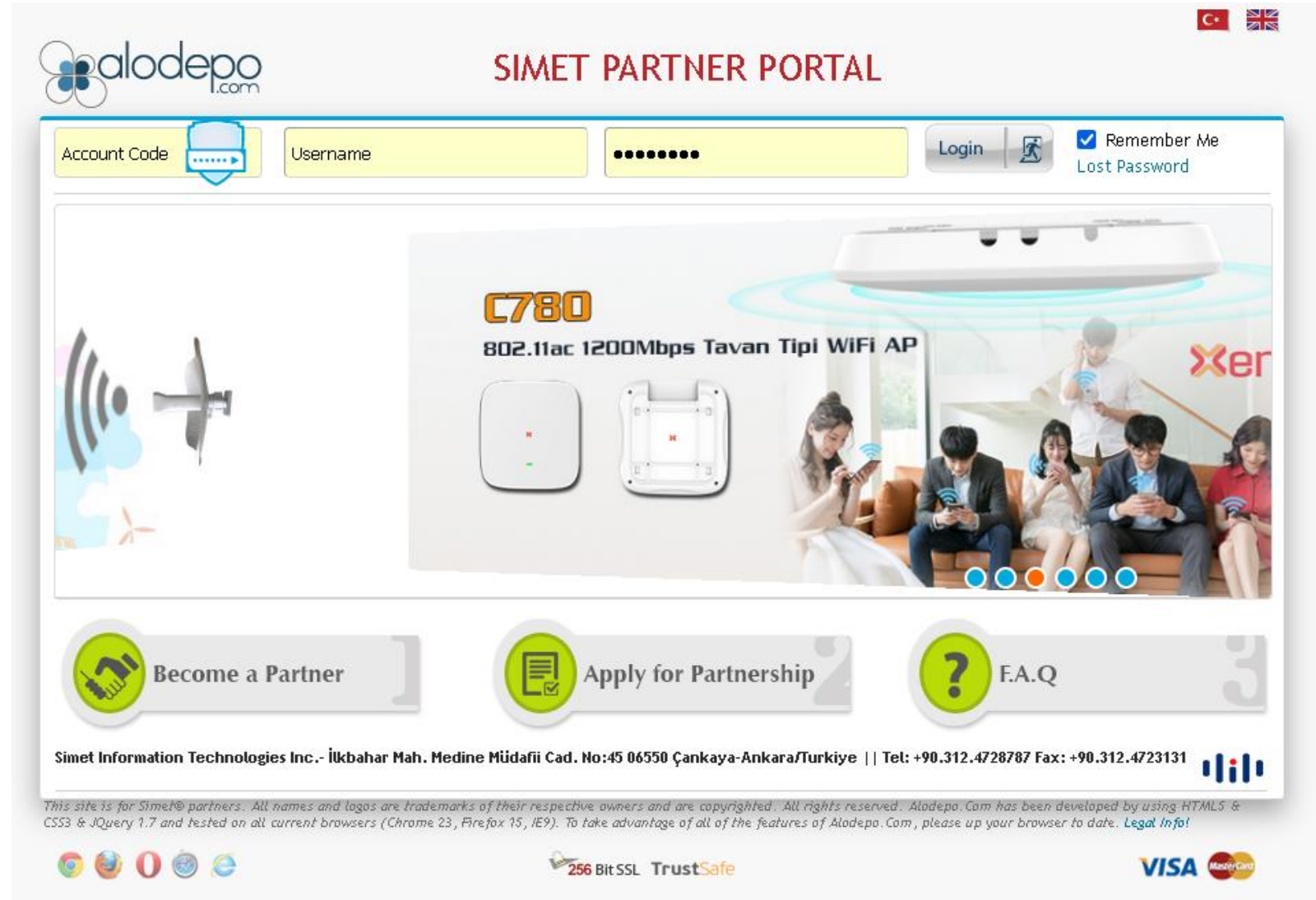
Infrastructure

SUPPORT Web Site:

destek.simet.com.tr

We developed our own Support Ticket System, working connected with our ERP System. Our support team following the all tickets in realtime. Our Technical Support system is almost number one in Turkey.

Integrate with the Universe

✆ +90.312.472 8787   ✉ sales@simet.com.tr

"network expert"

| Homepage | Products ⌄ | Solutions ⌄ | Brands ⌄ | Info Center ⌄ | Tech Support ⌄ | Corporate ⌄ | Search 🔍 |

Simet Support Center
Homepage

Welcome to the Support Center

In order to streamline support requests and better serve you, we utilize a support ticket system. Every support request is assigned a unique ticket number which you can use to track the progress and responses online. For your reference we provide complete archives and history of all your support requests. A valid email address is required to submit a ticket.

Bayi / Kurumsal Üye

Bireysel Üye

Simet Information Technologies Inc.

⊕ Contact
⊕ Careers
⊕ Complaint - Suggestion
⊕ Presentation and Bulletin
⊕ History

⊕ Organization Structure
⊕ Vision mission
⊕ Board of Directors
⊕ Commercial and Financial Data
⊕ Main Contract

⊕ Business Ethics
⊕ Quality and Process Management
⊕ Environmental Approach
⊕ Customer Satisfaction Management
⊕ Privacy and Information Security

Conditions

⊕ Site Usage Terms
⊕ Logo Terms of Use
⊕ Guest Internet Usage Contract
⊕ Relevant Law Regulation
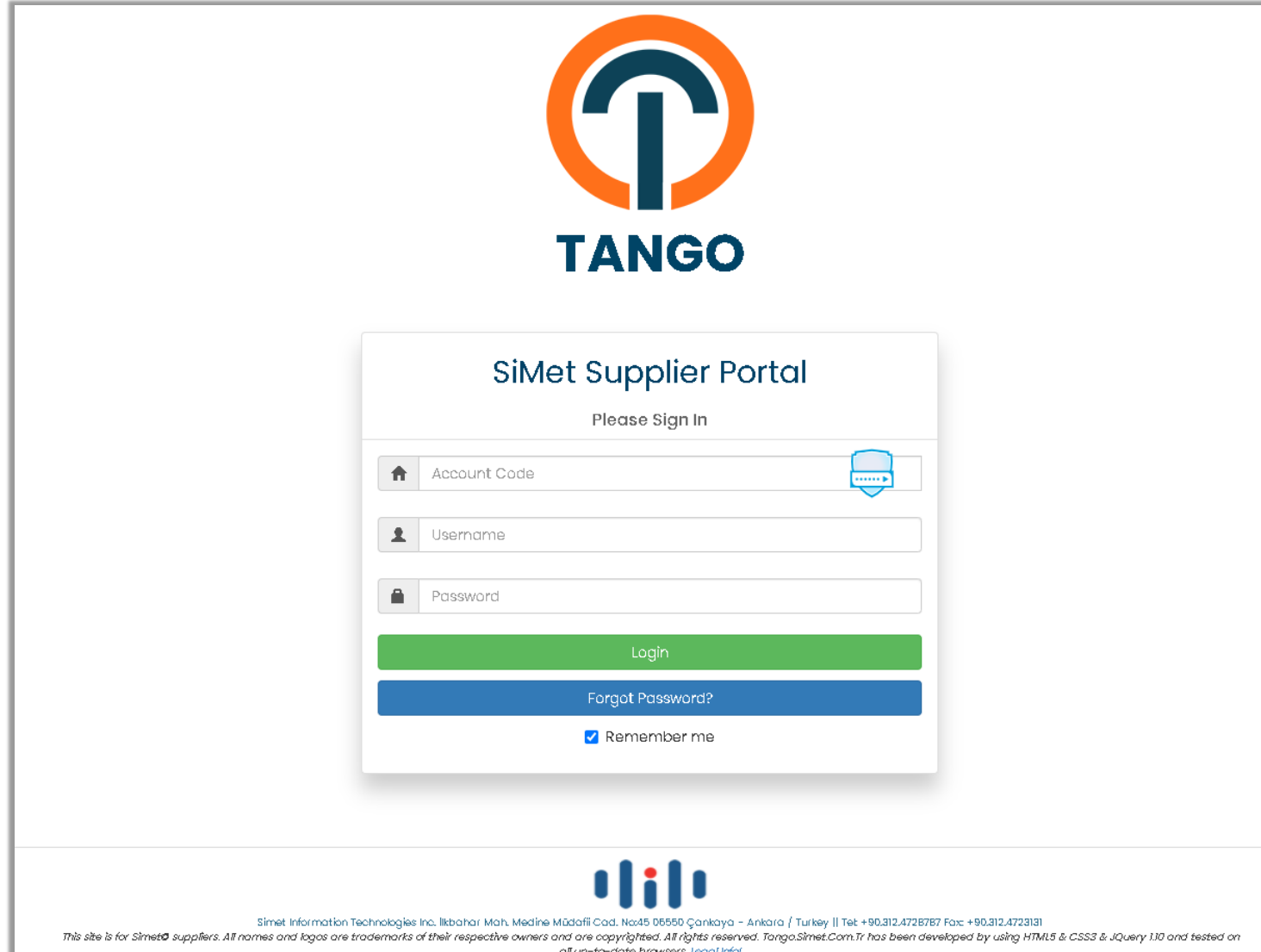
Infrastructure

VENDOR/SUPPLIER B2B site :

tango.simet.com.tr

This web portal just for only Simet suppliers.

Suppliers (Vendors) can check and manage products, stocks, sales, inventory, sales demands, reports and market activities about their brand or brands on real time.

SiMet Supplier Portal

Please Sign In

Account Code

Username

Password

Login

Forgot Password?

☑ Remember me

Simet Information Technologies Inc. Ilkbahar Mah. Medine Müdafii Cad. No:45 06550 Çankaya - Ankara / Turkey || Tel: +90.312.4728787 Fax +90.312.4723131

This site is for Simet© suppliers. All names and logos are trademarks of their respective owners and are copyrighted. All rights reserved. Tango.Simet.Com.Tr has been developed by using HTML5 & CSS3 & JQuery 1.10 and tested on all up-to-date browsers. Legal Info.

TAIWAN EXCELLENCE
Organized by Taiwan ROC Government. (TAITRA)

2013

2014

2015

Activities

RestCamp 2016

RestCamp 2014

HiTechCamp 2013

Different cities in Turkey

With our regular technical work on weekends, a dozen of sector professionals are getting trained on network and communication technologies in order to be given continuous updated information to our business partners

Activities

With our regular technical work on weekends, a dozen of sector professionals are getting trained on network and communication technologies in order to be given continuous updated information to our business partners

Activities

Manufacturers and Brands

SECPOINT (www.secpoint.com)
    a.   Penetration Test Solutions
    b.   UTM Firewall

XENTINO (www.xentino.com)
    a.   Industrial Network Switches
    b.   SoHo/SMB Hotspot Connection Solutions
    c.   3G/LTE Connection Solutions

QSAN (www.qsan.com)
    a.   Network Attached Storages (NAS) and Unified Storage (UNS)
    b.   Direct Attached Storages (DAS)
    c.   Fiber Array and Storage Area Network (SAN)
    d.   Flash Array Storage (FAS)

BILLION (www.billion.com)
    a.   Wireless/Broadband/VDSL/LTE/FIBER Security Router
    b.   Broadband Load Balance/Failover Security Router
    c.   Mobile Router Solutions (LTE)

QUEDRA (www.quedra.com)
    a.   Log Management

CLAVISTER (www.clavister.com)
    a.   UTM Firewall
    b.   SDWAN Solutions
    c.   Network Security Solutions

Our distributorships

XENTINO

BILLION

SECPOINT

CLAVISTER

QSAN

QUEDRA

You can reach all detail info about our company and products from our dynamic web pages directly connected with our ERP system;

www.simet.com.tr

We are putting many content to our web pages everyday. You can reach all informations from our web pages with both Türkish and also English Language.

THANK YOU

Integrate with the Universe

www.simet.com.tr